

Z-TECH
(INDIA) LIMITED

Creating a Better Tomorrow



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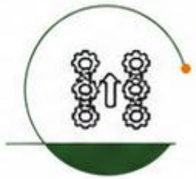
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Table of Contents

01  Company Overview

02  Industry Overview

03  Business Overview

04  Financial Highlights

05  Way Ahead

About Us



Pioneering Sustainable Infrastructure & Environmental Solutions

- Incorporated in 1994
- Headquartered in New Delhi
- 4 branches in Delhi, Lucknow, Mumbai and Kolkata

Business Segments

- Creative Park Development & Operations
- Engineered Infra

Experienced Management Team

- Demonstrated experience across Construction and Consumer Industries
- Shared Vision and proven ability to achieve long-term goals

Cutting-Edge R&D Infrastructure

- Dedicated lab for technology development and customisation
- Modular Fabrication and casting facilities for Art infrastructures

Strong Pan India Presence

- Strong presence in more than 20 states across India

Experienced Board



Sanghamitra Borgohain

Managing Director
20 years of Experience



Dr. Navneet Singh

Non-Executive
Independent Director
20 years of Experience



Anuj Kumar Poddar

Whole Time Director
25+ years of Experience



Steve A Pereira

Independent Director
23 years of Experience



Aditya Rungta

Independent Director
14 years of Experience

Professional Management



Apurva Sircar

Chief Revenue and Growth Officer
21 years of Experience



Sunil Ghorawat

Chief Business Officer
25 years of Experience



Sweta Vinod

Chief Creative Officer
20 years of Experience



Rohit Chaturvedi

Chief Operating Officer - Geotech
34 years of Experience



Isha Chaudhury

CFO & Head – Business Development
18 years of Experience



Jasmeet Kaur

GM – Human Resource
19 years of Experience



Vikram Dhumal

Business Head and CTO – Effluent Water
25+ years of Experience



Ashish Goel

Company Secretary & Compliance Officer
14 years of Experience



Anuranjan Agarwal

Head – Commercial
34 years of Experience

Industry Overview



Unlocking the India Opportunity: Creative Parks





54 Crore Urban Population

A vast and untapped consumer base in emerging urban centres.

150+ Scalable Target Cities

Identified cities with strong growth potential and demand for experiential leisure.

No Meaningful Competition

First-mover advantage in a high-demand, underserved market segment.

Urbanisation + Lifestyle Shifts

Growing disposable incomes and a desire for modern leisure activities.

Civic Demand for Safe Family Spaces

Government and community support for initiatives enhancing urban living quality.

Backbone for Infrastructure Development: Geosynthetics Solutions





India's Geosynthetics Industry size is projected to reach **₹ 15,523.8 crore (US$ 1,891.7 million)** by 2033.

Over the assessment period from 2023 to 2033, the demand for Geosynthetics in India is predicted to grow with a **CAGR of 8.4%.**

Ongoing developments in **road and railroad networks, Mining, Tunnels and Irrigation Projects** are significantly driving the growth of the Solutions with Geosynthetics in India

Favorable **government support** through policies and initiatives is enhancing the use and demand for Geosynthetics and new technologies.

The rise in the use of geosynthetics in construction,, particularly in **Landslide Management, Mining, Flood erosion control, Ports & Harbours, High Speed Rail and other transportation infrastructure** such as highways, railways, bridges, and airports a key growth factor.

Increasing **environmental conservation** efforts are making Geosynthetics popular due to their ability to prevent excessive soil erosion.

The growing need for **high-performance** Geosynthetics in road construction is expected to improve India's Geosynthetics industry share.

Source: *https://www.futuremarketinsights.com/reports/south-asia-geosynthetics-market*

Recycling Revolution: Wastewater Management





₹ — The Indian Water and Wastewater Treatment Technology Market was estimated at **₹8,364 crore** in 2024 and is expected to reach **₹14,013 crore** by 2029, at a **CAGR of 10.78%.**

URB — India is among the nations leading the surge in the world's urban population by 2050, increasing the need for **municipal water treatment.**

H_2O — The Indian government's goal of providing **100% safe and adequate drinking water** within premises will boost demand for municipal treatment plants.

2× — By 2030, India's water demand is expected to exceed supply by **two times**, indicating severe water scarcity and need for treatment systems.

INV — The Council on Energy, Environment & Water (CEEW), with the 2030 Water Resources Group, is working to improve wastewater management and increase **private investments** in treatment plants.

TECH — Urban sewage capacity in India has grown significantly, driving demand for **innovative water treatment technologies.**

Source: Existing presentation content / industry research references

Business Overview



India Has No Affordable Experiential Destination

Malls	✓
Luxury Entertainment	✓
Public Gardens	✓
Affordable Experiential Destinations	✗

The Strategic Gap:

54 Crore urban Indians are underserved.

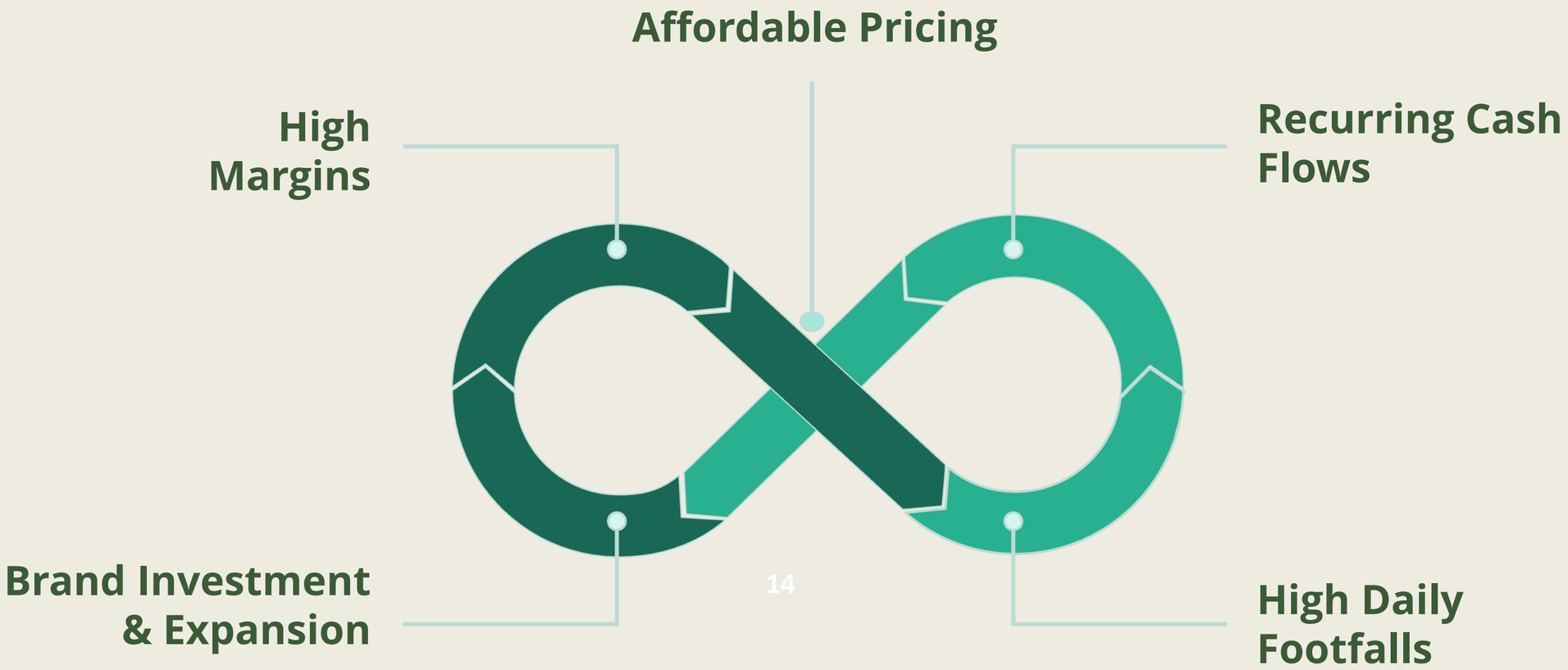
Urban India is trapped between uncurated neighbourhood parks and hyper-expensive commercial entertainment hubs.

From EPC Contractor to Consumer Infrastructure Platform

	Traditional EPC Contractor	Zyng Annuity Platform
Model	One-time, volatile tender contracts	Recurring, multi-revenue annuity model
Margin	Capped (8-14%)	Expanding (~30%+) via platform integration
Capital	Asset and working-capital heavy	Capital-light, negative working capital velocity
Valuation	Depressed cyclical building materials multiple	Premium consumer tech / leisure platform logic

We are creating a new consumer category.

The Consumer Flywheel Effect



Our **Affordable Pricing Strategy** is at the center of the wheel and drives high daily footfalls, generating robust recurring cash flows from diverse sources like ticketing, F&B, events, and retail. This builds strong brand power and civic relevance, leading to more government mandates and faster expansion, ultimately improving margins through scale, which facilitates affordable pricing.

Zyng: Unlocking High-Margin Annuity Streams

Experience-led O&M model converting parks into recurring revenue assets

1 **Transforms empty civil spaces**

Overlays consumer culture onto ready assets, turning underused areas into high-density community destinations.

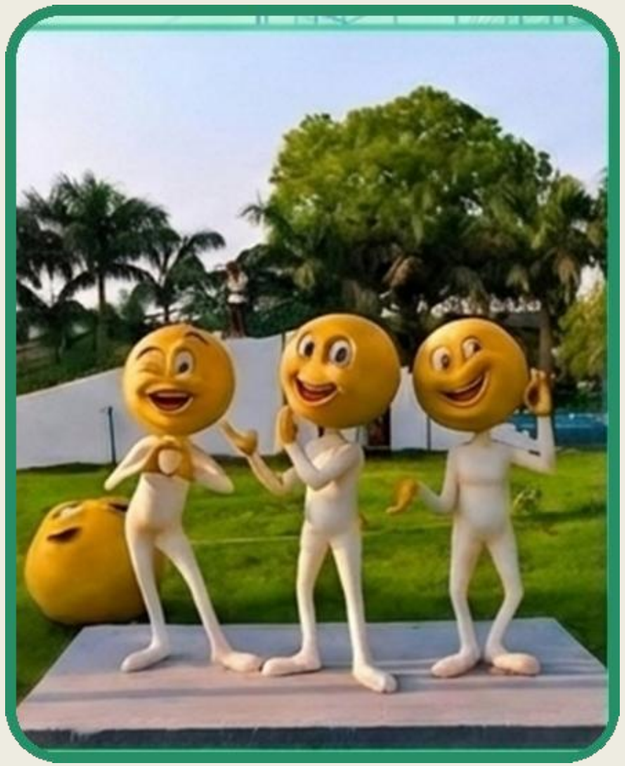
2 **Creates shareable experiences**

Waste-to-art landmarks, play zones, adventure sports and social-media-first backdrops increase repeat visits.

3 **Builds predictable revenue**

Secures multi-year operating income with lower ongoing capital needs than transactional civil contracts.

High footfall + low capex = scalable annuity platform







Landmarks • Play Zones • F&B

Parks

Operational Park	Ready to Inaugurate	Under Construction
10	6	7

On Award Stage	Under Tendering	Under Active Discussion
5	13	50+

Status Summary: Total pipeline shown: 57 parks across operational, inauguration-ready, construction, award, tendering and active discussion stages.

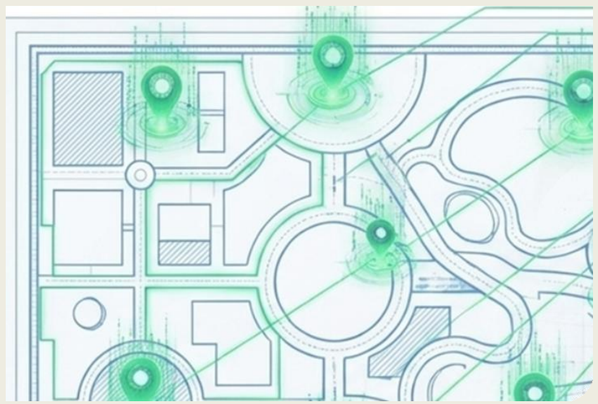
Anatomy of Value: Targeted Park-Level P&L Discipline

A park-level model that converts public assets into recurring revenue, measurable footfall and repeat visitation.

PARK REVENUE MAP

Ticketing

Retail



Adventure Activities

Projected Revenue Streams (7+)

Gate ticketing • Owned F&B corridors • Event spaces • Retail kiosk leases • Adventure activities • Sports • Premium brand association • Golf Carts

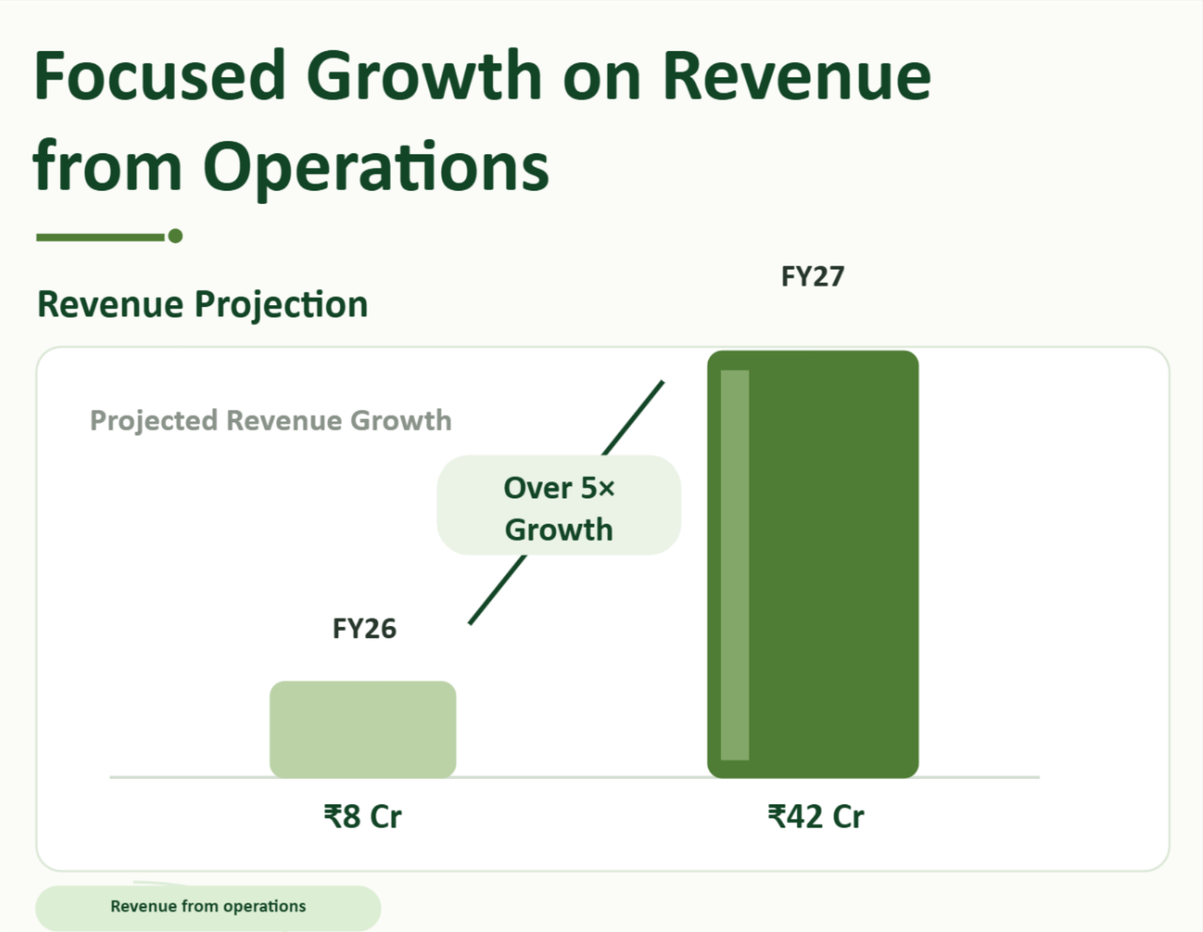
F&B

Events/Activations

Recurring Strategy: Dynamic events, seasonal food festivals and Adventure activities drive consistent repeat visitation.

P&L discipline links every park zone with a revenue role, cost control point and repeat-visitor trigger.

Revenue Projection – FY27 vs FY26



With the expansion of the park portfolio and concerted marketing efforts, the coming year will see a push in maximising the revenue potential of Zyng parks. Focused efforts to be targeted at F&B expansion, sports & recreation activities and events-based revenue streams.

Zyng Snapshot:
Key Performance Indicators

A glance at Z-Tech's robust operational and financial performance, highlighting our rapid growth trajectory and strong fundamentals.

Revenue increased by YoY Growth: 23 %.

Providing multiple revenue stream to boost profits in coming years

Grand Opening of Tawi Wonderland Park, Jammu

Expanding parks through focused execution.

Launched Our In-House CRM Platform

streamline park operations, monitoring, and management.

Order Book: ~₹ 350 Crore

Robust pipeline of long-term contracts

Strengthened Revenue Team to Drive Growth

Team size grew from 3 to 20 people

Bringing Fresh Experiences to Our Existing Parks to Inspire Repeat Visits!

Creating more Reasons to Return.

Expanding Horizons, Entering New States!

Taking Zyng to New Heights.

25 Operational Parks by Year-End

Expanding parks through focused execution.

Adventure and Sports @ Zyng Parks

SPORTS

Zyng Sports is live in two locations – Noida and Lucknow. With the monsoon over, bookings are expected to pick up through pay-and-play online aggregators like Hudle and District, as well as in planned tournaments.

PADEL	PICKLEBALL
FOOTBALL TURF	BOX CRICKET
GO KARTING/ATV*	BADMINTON*

* Planned

6+

SPORT FORMATS

1 hr

QUICK-PLAY SLOTS

2 locations

QUICK EXPANSION PLANNED



ADVENTURE

Adventure activities are an integral part of Zyng Parks – a key component of a wholesome park experience for families and other interest groups.

INFLATABLE ZONE

Bouncy Castles · Rock Climbing
Bull Ride · Meltdown Challenges

WIRE ROPE ACTIVITIES

Bungee Ejectors · Zip Lines
Giant Swings & High Ropes

WATER EXPERIENCES

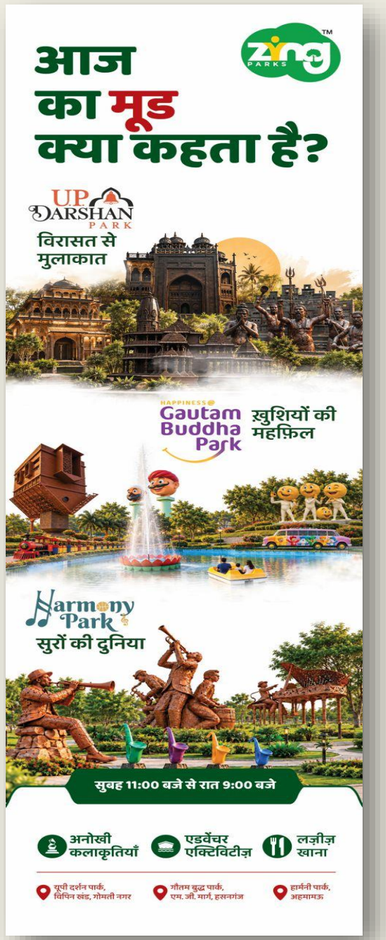
Water Zorbing · Boating
Aqua Adventures

1st

A one-of-a-kind woodland-themed park will soon be launched in Ghaziabad. This unique experience will use the area's dense tree cover to create attractions like a low-rope course, high-rope course, target jump, treehouses, and more.

Strengthening Marketing Efforts

We have started with offline paper advertisement as well to attract audience to the park



Newspaper Ads





Festive Banners





Digital Thrust

Our Parks are hyperlocal brands that appeal to the local audiences. Our social media strategy has been designed accordingly.



Custom Built Application

We have launched our customer-built park application that captures revenue from ticketing, adventure revenue, parking and golf carts.



Online Booking

Online booking has gone live in phases, and 4 of the 9 parks are live. In due course, we will also launch packages for online booking.



Digital Marketing Focus

With the launch of online booking, we've strengthened our focus on digital performance marketing. Conversions will help track traction and drive footfalls.

With online booking and the customer survey already live, the foundations of Customer Life Cycle Management are in place. Going forward, we will plan win-back and event-based retargeting campaigns to drive repeat visits.

Upcoming Partnerships

Granular Approach

We partner with land-owning authorities across India, from municipal bodies to development authorities, to develop land earmarked for green development into usable and sustainable green infrastructure for the people and we have expanded our working with state forest department as well.

Central Outreach

We are now expanding our outreach to other land-owning arms of government, like Ministry of Railways, Defense and Ports Authority of India, among others.

International Expansion

Taking the highly successful affordable experiential park model to developing and developed geographies, in partnership with local operators for smoother and efficient execution and operation.

Exploring Franchisee Model

We are exploring franchisee models for our park operations. Both Company Owned – Franchisee Operated (COFO) and Franchisee Owned – Company Operated (FOCO) models are being explored. We are confident that these models have the potential of long-term value creation while mitigating various risks involved in developing and operating parks.

Corporate partnerships

Sustainability and end-consumer engagement are strong reasons for corporations to partner with Zyng Parks. CSR commitment of various organisations directed to sustainability can be suitably deployed in Zyng Parks. We have hired experienced resources to drive these partnerships.

Engineered Infra :
Key Performance Indicators

A glance at Z-Tech's robust operational and financial performance, highlighting our rapid growth trajectory and strong fundamentals.

Completed Projects
Engineered Infra ~₹9.7 Crore

Delivering growth momentum through category expansion

Enquiry Funnel
Engineered Infra~₹807 Crore

Aggressive enquiry pipeline ensuring future growth.

Started Vadodara Technical Lab for Faster Customized Solutions

Enhancing innovation and rapid solution development.

Started direct Biding for Government Projects

Like MORTH, WRDs, DMRC etc.

Introduced Matrix Structure in 5 sectors & 4 Zone

Walls & Slopes, Water, Rockfall, Environment and Core Infra

Order Book:
Engineered Infra ~₹248 Crore

Robust pipeline of long-term contracts.

Financial Overview



Managing Director’s Message



**Commenting on results,
Ms. Sanghamitra Borgohain,
Managing Director,
Z-Tech (India) Limited said:**

“During the second quarter we delivered Revenue in Q2 FY26-27 was reported at Rs. 43.21 crore, while EBITDA and PAT Rs.12.78 crore and Rs. 7.89 crore and EBITDA growth 82.31% by driven by accelerated execution of infrastructure and engineering projects with a focus on strengthening brand equity, enhancing operational efficiency, and positioning each of our business verticals for long-term success.

As part of our strategic branding initiative, we have rebranded our theme park business under the name “ZyngPark”, creating a distinct identity for our experiential entertainment vertical. This unified brand will encompass all existing and future theme park assets, enabling stronger customer engagement and enhanced market visibility. While the initiative is not expected to have an immediate material impact on our financials, it is a key step in our long-term strategy to unlock value, strengthen positioning, and drive sustainable growth in this segment.

As we look ahead, Z-Tech is focused on scaling its presence across core infrastructure segments, diversifying its order book, and leveraging its engineering capabilities to drive sustainable, long-term growth.

I would like to express my gratitude to the entire Z-Tech (India) family, our clients, creditors, banks, financial institutions, and all other stakeholders. Your trust and support inspire us to continually strive for excellence."

Q2 FY26-27 Financial Highlights

	(In Cr)	(In Cr)		(In Cr)
Particulars	**Q2 FY26-27**	**Q2 FY25-26**	**Y-o-Y %**	**Q1 FY26-27**
Revenue from Operations	**43.21**	**34.50**	**25.24%**	**29.14**
Raw Materials	22.43	22.00		16.17
Employee Cost	4.09	2.88		3.98
Other Expenses	3.91	2.61		2.34
Total Expenses	**30.43**	**27.49**		**22.49**
EBITDA (Excluding other Income)	12.78	7.01	82.31%	6.65
EBITDA Margin (%)	**29.57%**	**20.32%**		**22.82%**
Other Income	1.35	1.33		2.05
Depreciation	1.19	0.26		1.18
Interest / Finance Cost	1.45	0.19		1.47
Profit Before Tax	**11.49**	**7.89**	**45.62%**	**6.05**
Tax	3.60	1.84		2.00
Profit After Tax	**7.89**	**6.06**	**30.19%**	**4.05**
Profit After Tax Margin (%)	**18.25%**	**17.56%**		**13.90%**
Basic EPS (Rs.)	**5.22**	**4.23**	**23.40%**	**2.79**

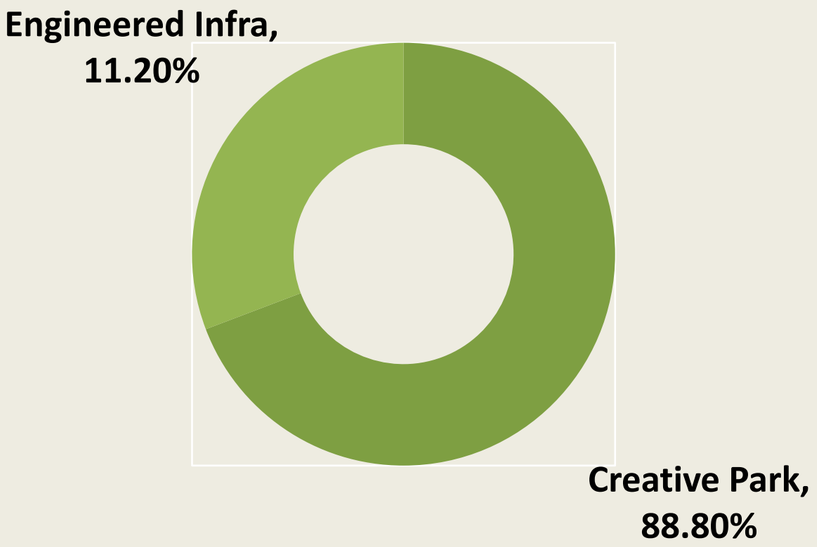
Revenue from Operations in Q2 FY26-27 was Rs. 43.21 crore as against Rs. 34.50 crore in Q1 FY25-26, YoY growth of 25.24%.

EBITDA (excluding other income) was Rs. 12.78 crore in Q2 FY26-27 as against Rs. 7.01 crore in Q2 FY25-26, YoY growth of 82.31%

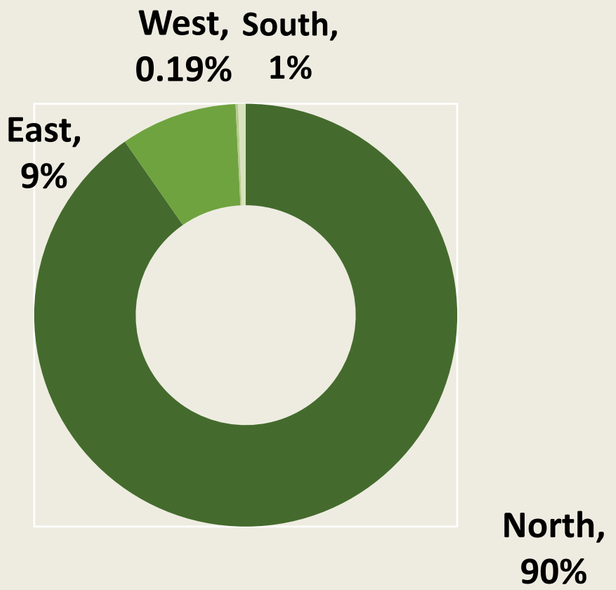
Profit After Tax stood at Rs. 7.89 crore in Q2 FY26-27 as against Rs. 6.06 crore in Q2 FY25-26, YoY growth of 30.19%.

Q2 FY26-27 Revenue Breakup

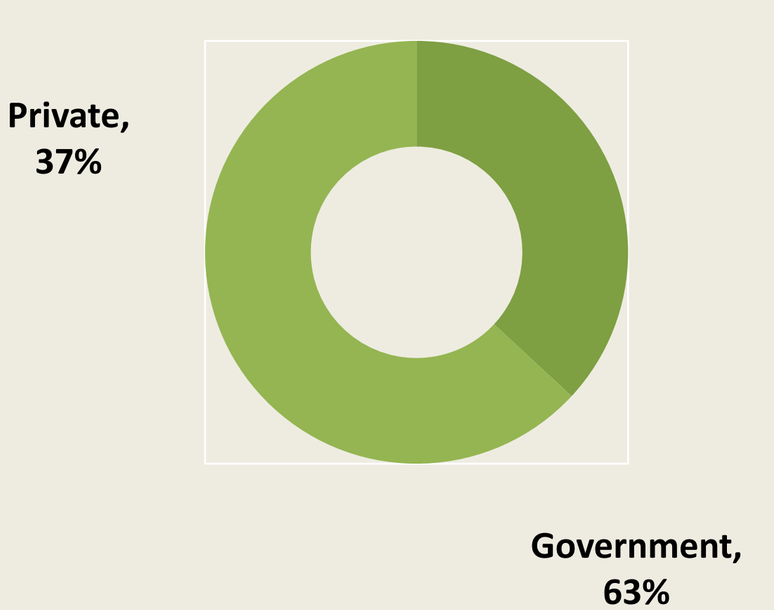
Segment-wise Revenue Break-up



Region-wise Revenue Break-up



Contract-wise Revenue Break-up



H1 FY26-27 Financial Highlights

	(In Cr)	(In Cr)	
Particulars	**H1 FY26-27**	**H1 FY25-26**	**Y-o-Y %**
Revenue from Operations	**72.35**	**54.98**	**31.60%**
Raw Materials	38.61	33.13	
Employee Cost	8.07	5.40	
Other Expenses	6.26	4.42	
Total Expenses	**52.93**	**42.95**	
EBITDA (Excluding other Income)	19.41	12.03	61.34%
EBITDA Margin (%)	**26.82%**	**21.88%**	
Other Income	3.39	1.43	
Depreciation	2.36	0.52	
Interest / Finance Cost	2.91	0.28	
Profit Before Tax	**17.53**	**12.66**	**38.57%**
Tax	5.59	3.55	
Profit After Tax	**11.94**	**9.10**	**31.20%**
Profit After Tax Margin (%)	**16.50%**	**16.55%**	
Basic EPS (Rs.)	**8.06**	**6.35**	**26.92%**

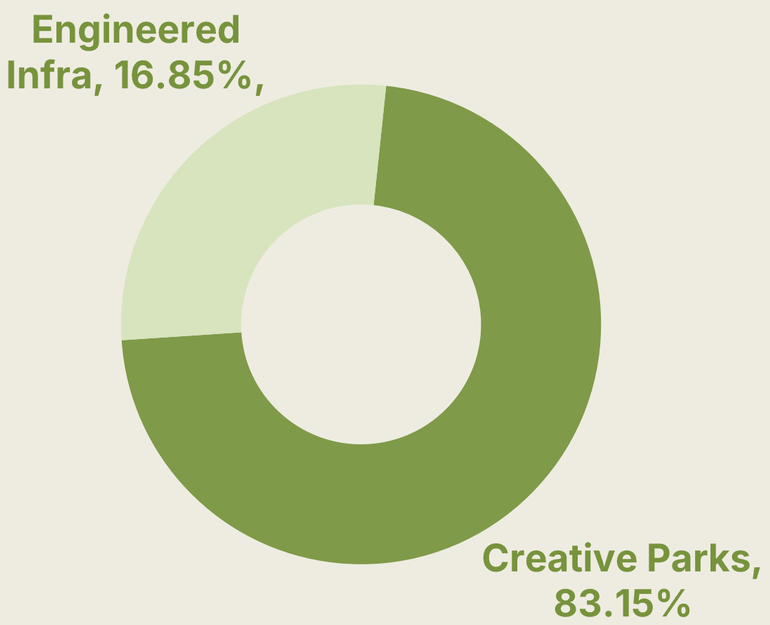
Revenue from Operations in H1 FY26-27 was Rs. 72.35 crore as against Rs. 54.98 crore in H1 FY25-26, YoY growth of 31.60%.

EBITDA (excluding other income) was Rs. 19.41 crore in H1 FY26-27 as against Rs. 12.03 crore in H1 FY25-26, YoY growth of 61.34%

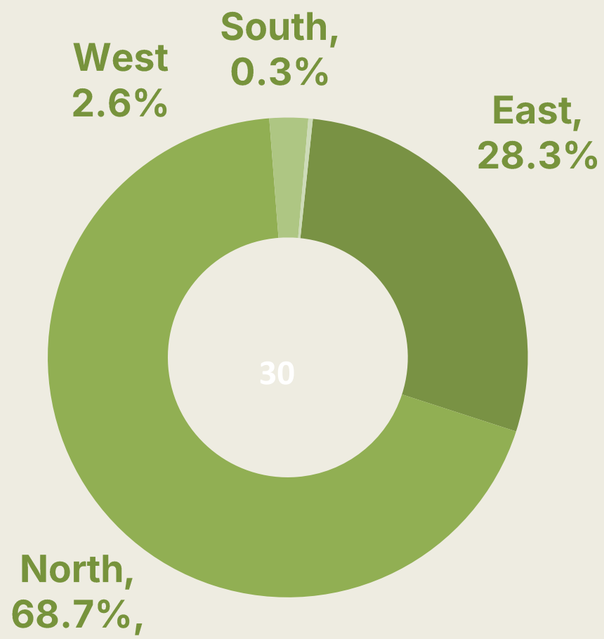
Profit After Tax stood at Rs. 11.94 crore in H1 FY26-27 as against Rs. 9.10 crore in H1 FY25-26, YoY growth of 31.20%.

H1 FY26-27 Revenue Breakup

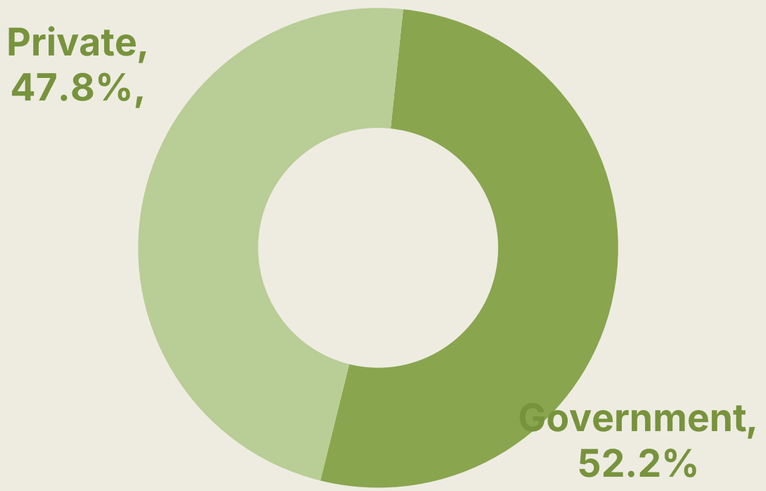
Segment-wise Revenue Break-up



Region-wise Revenue Break-up

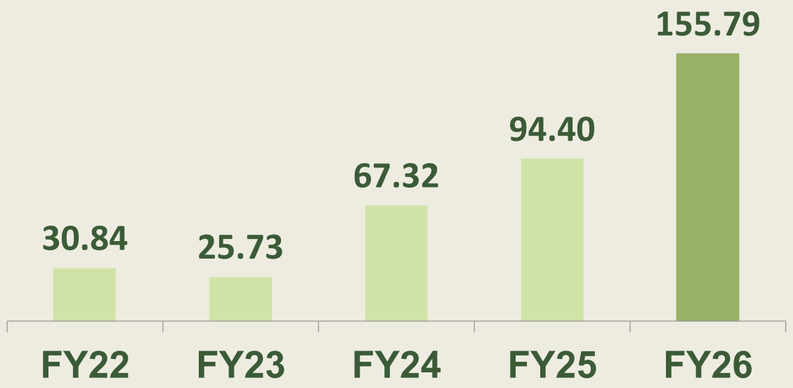


Contract-wise Revenue Break-up

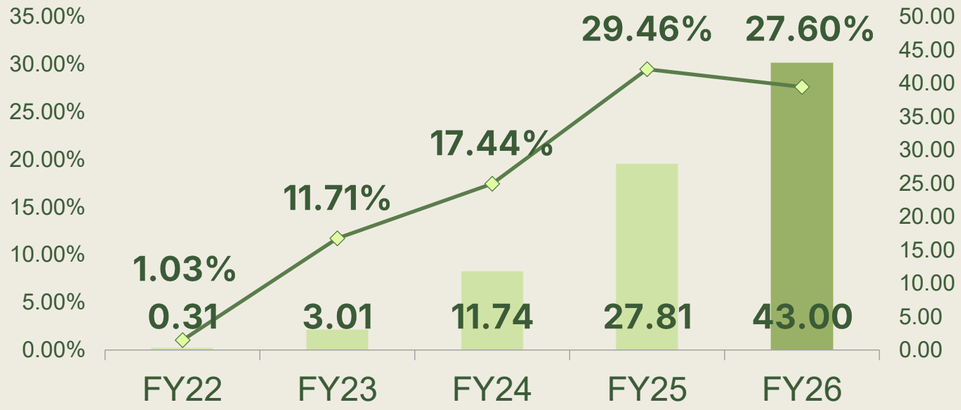


Financial Highlights

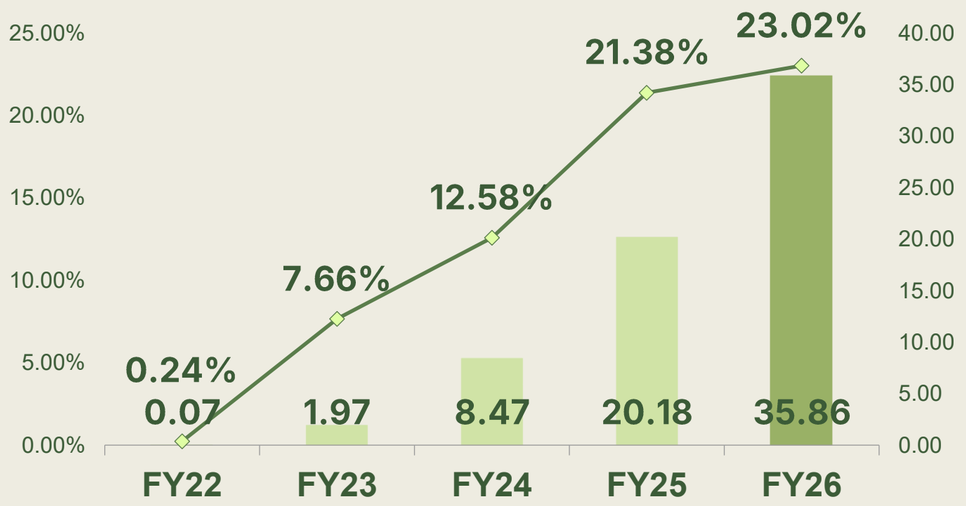
Revenue from Operations (Rs. Crore)



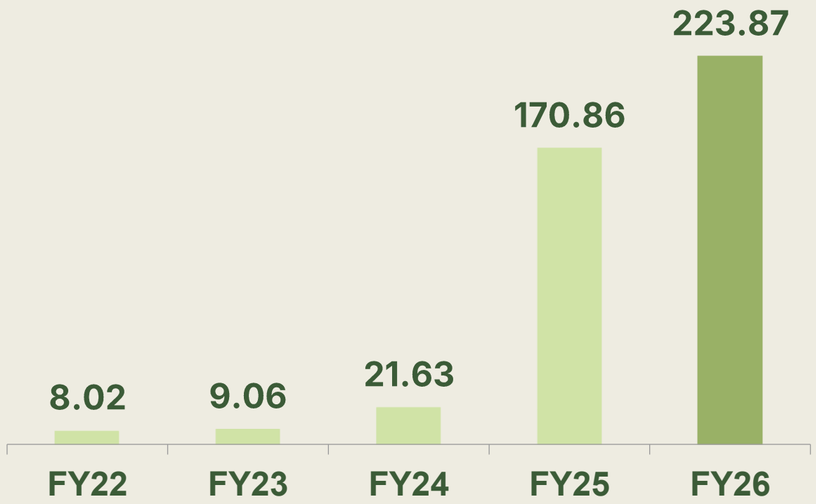
EBITDA (Rs. crore) | EBITDA Margin (%)



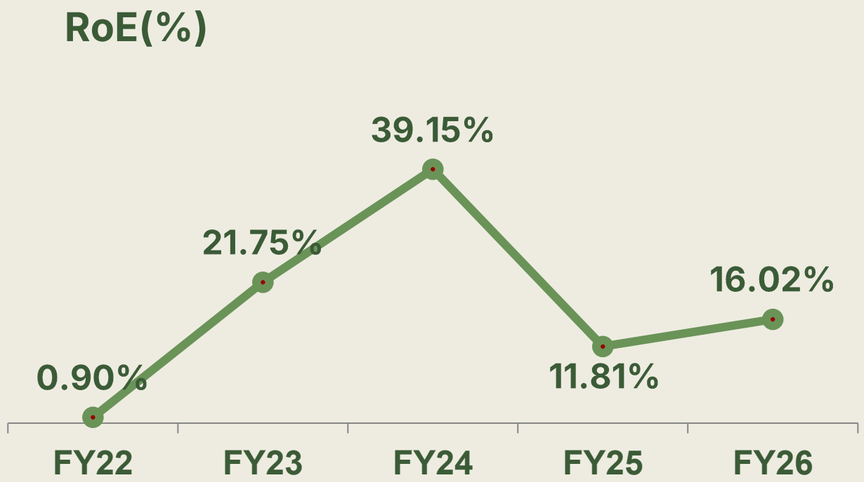
PAT (Rs. crore) | PAT Margin (%)

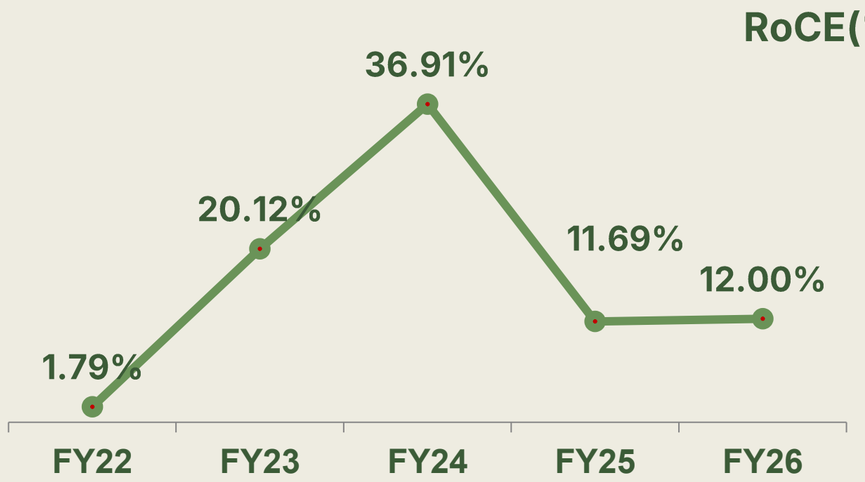


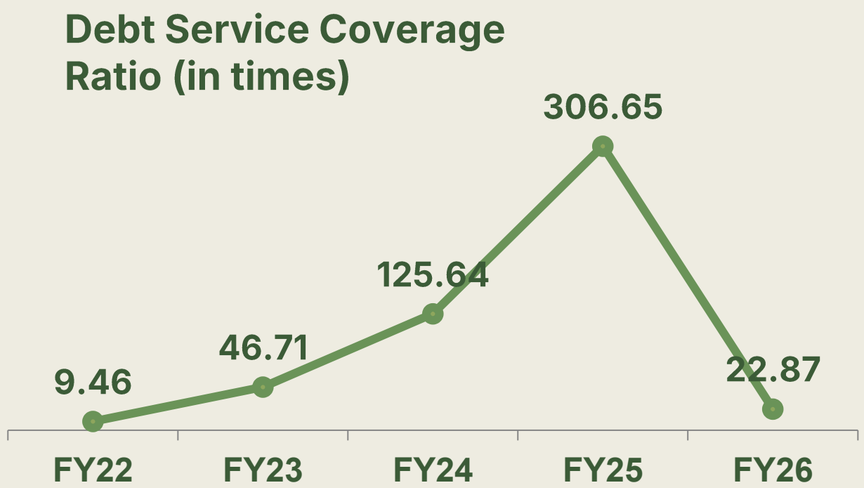
Net Worth (Rs. crore)

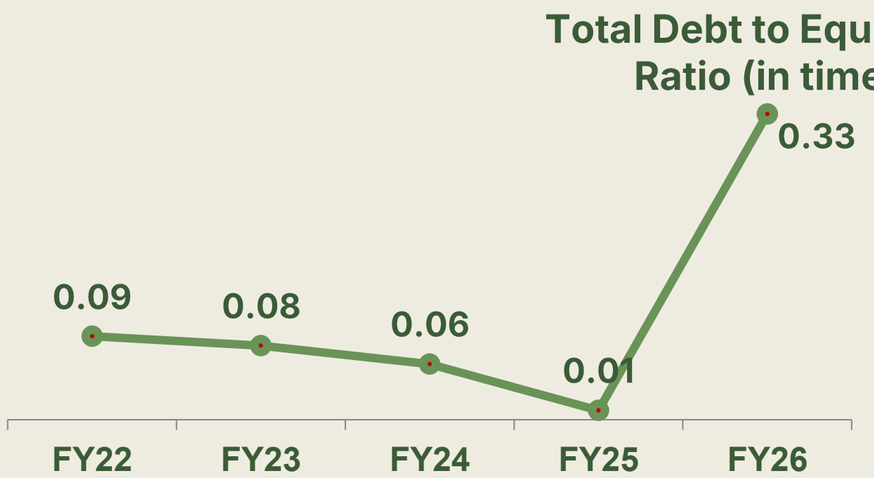


Key Ratios



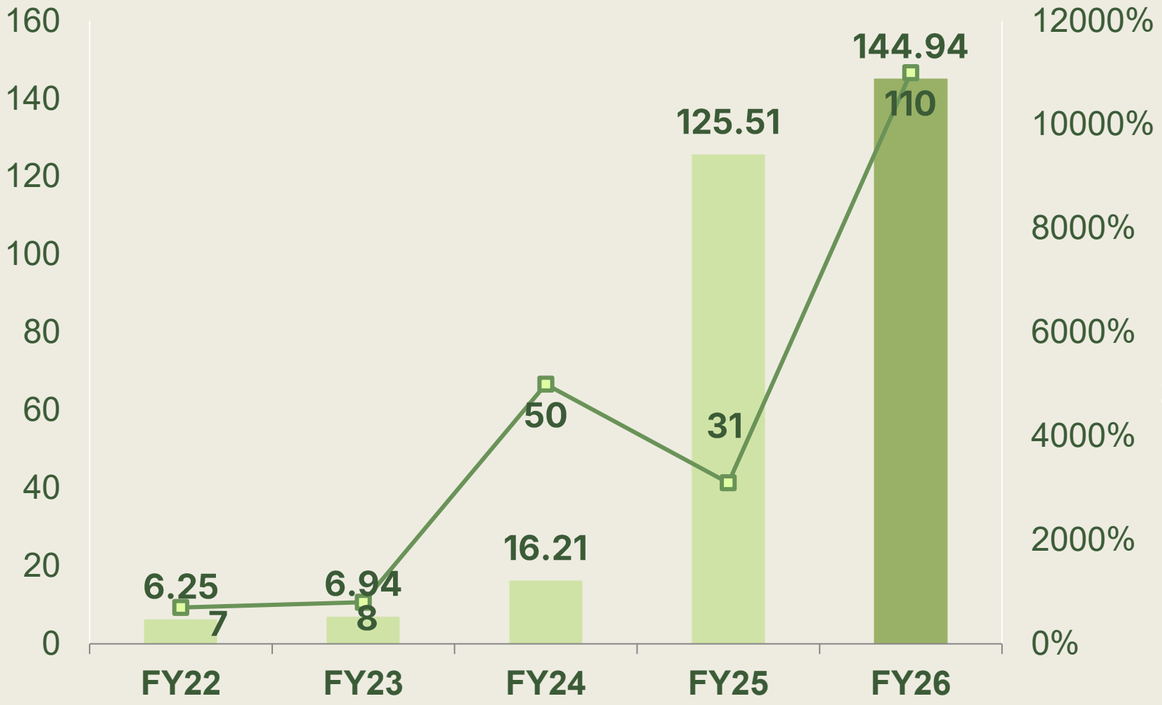


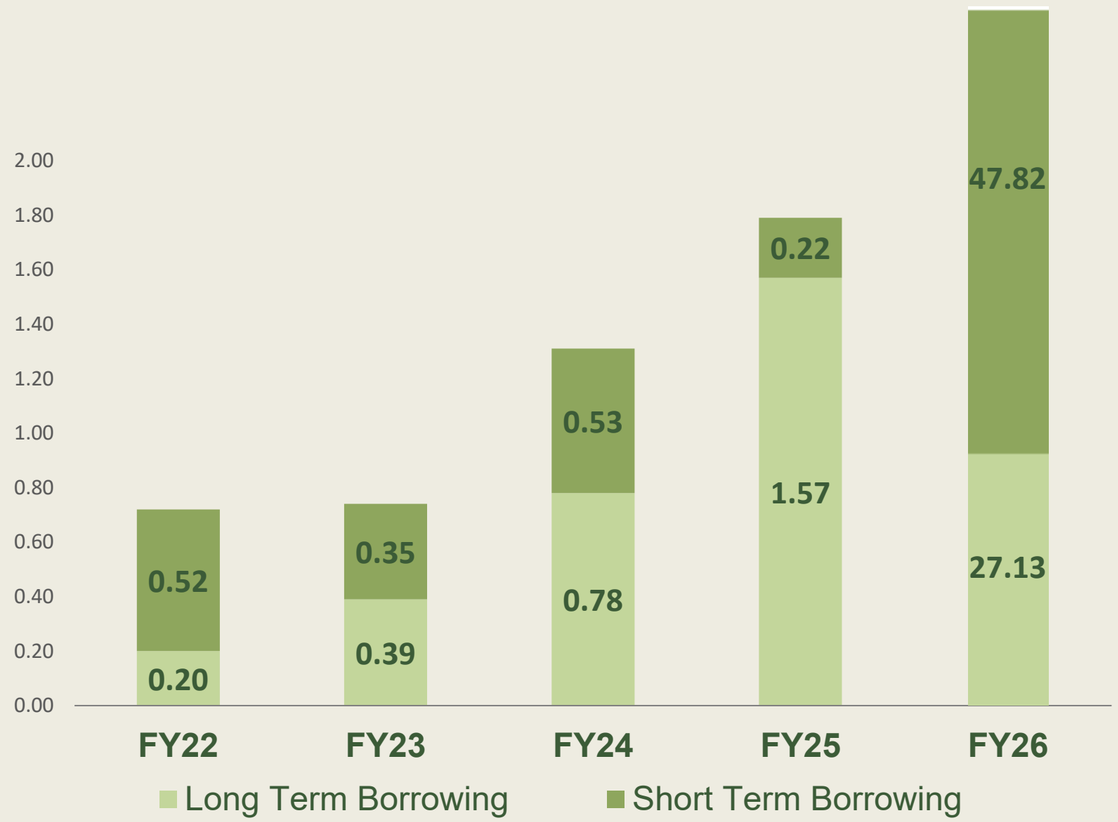




RoE = Net Profit/Net Worth | Debt Service Coverage Ratio = EBITDA/Finance Cost | RoCE = PAT/(Shareholders Fund + Total Debt) |Debt –Equity Ratio = Total Debt/Equity
** IPO of 33,91,200 shares of Rs. 37.30 in FY2024*

Working Capital & Borrowings





Way Forward



Way Forward

Experiential Destination for All
- ✓ Driving Zyng Parks as the go-to destination for all segments and audiences

Opportunities for Greater Engagement
- ✓ Utilise non-ticketed area to drive consistent and repeat visits by adding sports and adventure options in pay-per-use model

Deeper Locational Penetration
- ✓ Explore more Tier 3 locations for development of experiences

Enhance Experience at Parks
- ✓ Add new age engagement and entertainment options like Projection Mapping, AR/VR options, etc., to create greater pull and stickiness

Drive Morning Engagement
- ✓ Curate adventure and health-oriented opportunities to attract newer audience segments

Human Capital
- ✓ Continue focus on building capabilities and hiring talent to meet the varied needs of the business



Company :

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