



## **Z-TECH (INDIA) LIMITED**

**CIN:** L74899DL1994PLC062582

**Regd. Office:** Plot 140, Khasra No 249, Mangla Puri, Gadaipur, Delhi-110030

**E-mail:** cs@ztech-india.com, **Contact No:** 011-35450688

**Website:** www.z-techindia.com

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To,

Date: 13<sup>th</sup> February, 2026

The Manager,  
Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra-Kurla Complex,  
Bandra (E), Mumbai -400 051

**NSE Symbol: ZTECH**

**Sub: Investor(s) Presentation**

Dear Sirs/ Ma'am,

With reference to above captioned subject, please find attached Investor presentation. The Presentation will be uploaded on the Company's website at [www.z-techindia.com](http://www.z-techindia.com).

Request you to kindly take the same on record.

Thanking you,

For Z-TECH (INDIA) LIMITED

NAME: SANGHAMITRA BORGHAIN  
DESIGNATION: MANAGING DIRECTOR  
DIN: 08578955

Encl: As Above

Creating a better tomorrow!



**-Tech (INDIA) Limited**

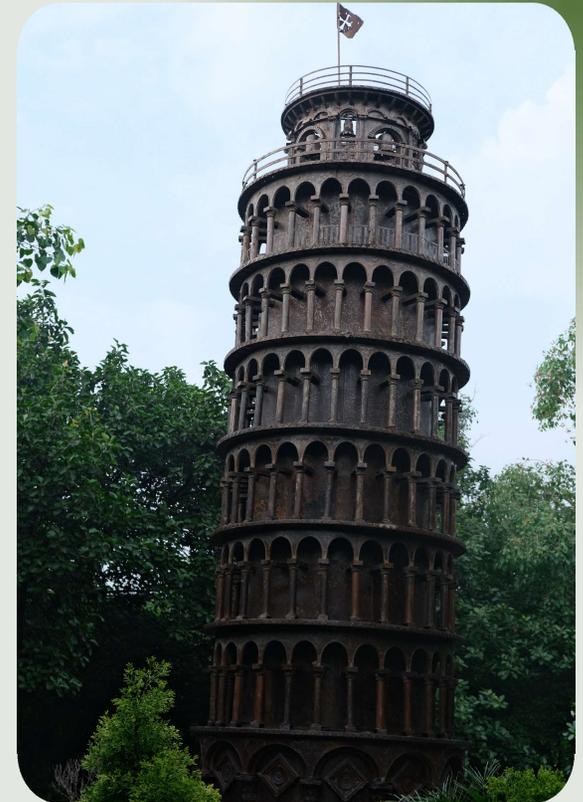


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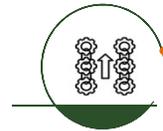
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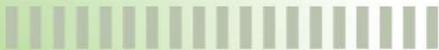
**Industry Overview**



**Way Ahead**



**Business Overview**



# Company Overview





## Vision

To conceptualize, design and execute **innovative solutions to make outdoors great again** while assuring resilient business growth

## Mission

To be a catalyst for positive change and enable our clients' to elevate people's lives through their engagement with environment and communities

## Values

We believe **joy is for everyone**, that means cohesive success for all key stakeholders - people, shareholders, customers, and society!



# About Us



## Pioneering Sustainable Infrastructure & Environmental Solutions



- Incorporated in 1994
- Headquartered in New Delhi
- 4 branches in Delhi, Lucknow, Mumbai and Kolkata

## Business Segments



- Sustainable Creative Park Development & Operations
- Industrial Wastewater Management
- Geo Technical Specialized Solutions

## Experienced Management Team



- Demonstrated experience in the Construction Industry
- Shared Vision and proven ability to achieve long-term goals

## Cutting-Edge R&D Infrastructure



- Dedicated lab for technology development and customization
- Tie-ups with analytical laboratories across India

## Strong Pan India Presence



- Strong presence in more than 20 states across India

# Journey So Far



Founded in 1994 with core focus on the civil construction business, providing services related to designing, supplying and building retaining structures.

1994

Embarked on a new era through a shift in management and a new ownership

2017

Expanded footprint by venturing into the realm of wastewater management through the adoption of GIEST technology

2020

Embraced a green vision by developing sustainable theme parks and installing meaningful art made from scrap

2022

Expansion into Zing Sports Arenas and Pet Parks

Announced a private placement to raise ₹100 crore

Acquired Majority Interest in Grace, focusing on Waterbody rejuvenation and Sewage Recycling

2025

Listing of shares on NSE-Emerge

Multiple parks opened with operations rights

2024

# Experienced Board



**Sanghamitra Borgohain**

**Managing Director**  
20 years of Experience



**Dr. Navneet Singh**

**Non-Executive  
Independent Director**  
20 years of Experience



**Anuj Kumar Poddar**

**Whole Time Director**  
25+ years of Experience



**Steve A Pereira**

**Independent Director**  
23 years of Experience



**Aditya Rungta**

**Independent Director**  
14 years of Experience

# Professional Management



**Vikas Jain**

**CEO (EPC Business) & CFO**  
27 years of Experience



**Sunil Ghorawat**

**Chief Business Officer**  
25 years of Experience



**Apurva Sircar**

**Chief Revenue and Growth Officer**  
21 years of Experience



**Rohit Chaturvedi**

**Chief Operating Officer - Geotech**  
25 years of Experience



**Sweta Vinod**

**Chief Creative Officer**  
20 years of Experience



**Vikram Dhumal**

**Business Head and CTO - Effluent Water**  
25+ years of Experience



**Isha Chaudhury**

**Head - Business Development & Operations**  
18 years of Experience



**Ashish Goel**

**Company Secretary & Compliance Officer**  
14 years of Experience

# Diversified Business Segments



## Zing – Creative Parks

Our flagship annuity model, transforming public spaces into engaging, sustainable experiential parks.

### Projects

Delivered #23 | ₹ 162.77 Cr  
Ongoing #17 | ₹ 76.69 Cr



## ZTech – Geotechnical Solutions

Expert geotechnical services ensuring stability and safety for infrastructure projects.

### Projects

Delivered #33 | ₹ 87.95 cr  
Ongoing #44 | ₹ 148.96 cr



## GEIST and GRACE: Wastewater Treatment

Advanced solutions for wastewater treatment, contributing to a cleaner environment.

### Projects

Delivered #16 | ₹ 23.53 cr  
Ongoing #05 | ₹ 2.25 cr



## Zing – Sports & Pet Parks

Expanding into new leisure segments with dedicated sports and pet-friendly recreational spaces.

# Company Snapshot



**20+**

Creative Parks  
Developed



**38+**

Upcoming  
Creative Parks



**135+**

Team Size



**90+**

Clients



**72**

Completed  
Projects



**65**

Ongoing  
Projects



**227 Cr**

Worth Total  
Order Book



**ISO 9001:2015**

Certified



**FY25**

ROE – 11.81%  
ROCE – 11.69%



**FY25** (₹ In Crore)

Revenue – 94.40  
EBITDA – 27.81  
PAT – 20.18

# Industry Overview



# Unlocking the India Opportunity: Creative Parks



## 54 Crore Urban Population

A vast and untapped consumer base in emerging urban centres.

## 150+ Scalable Target Cities

Identified cities with strong growth potential and demand for experiential leisure.

## No Meaningful Competition

First-mover advantage in a high-demand, underserved market segment.

## Urbanisation + Lifestyle Shifts

Growing disposable incomes and a desire for modern leisure activities.

## Civic Demand for Safe Family Spaces

Government and community support for initiatives enhancing urban living quality.

# The Indian Geotechnical Services Industry



India's Geosynthetics Industry size is projected to reach ₹ 15,523.8 crore (US\$ 1,891.7 million) by 2033.

Over the assessment period from 2023 to 2033, the demand for Geosynthetics in India is predicted to grow with a CAGR of 8.4%.

Ongoing developments in road and railroad networks are significantly driving the growth of the Geosynthetics industry in India.

Favorable government support through policies and initiatives is enhancing the use and demand for Geosynthetics.

The rise in the use of geosynthetics in construction, particularly in transportation infrastructure such as highways, railways, bridges, and airports, is a key growth factor.

Increasing environmental conservation efforts are making Geosynthetics popular due to their ability to prevent excessive soil erosion.

The growing need for high-performance Geosynthetics in road construction is expected to improve India's Geosynthetics industry share.



# Wastewater Management in India



The Indian Water and Wastewater Treatment Technology Market size was estimated at INR 8,364 crore (USD 1.02 billion) in 2024 and is expected to reach ₹ 14,013 crore (USD 1.71 billion) by 2029, a CAGR of 10.78%.

India is among the nations leading the surge in the world's urban population by 2050, increasing the need for municipal water treatment.

The Indian government's goal of providing 100% of its population with safe and adequate drinking water within premises will boost the demand for municipal water treatment plants.

By 2030, India's water demand is expected to exceed supply by two times, indicating severe water scarcity and increasing need for water treatment systems.

The Council on Energy, Environment, and Water (CEEW), in association with the 2030 Water Resources Group, is working to improve wastewater management in India and increase private investments in wastewater treatment plants.

The urban sewage capacity in India has grown significantly in recent years, driving the demand for innovative water treatment technologies.



# Business Overview





## The Capital-Light Govt. Partnership Model

1 Govt Provides Land and Majority Capex

2 Z-Tech Builds & Operates

3 Minor Capex to ensure Skin in the Game

4 Superior ROCE

- Our unique model leverages government support to minimise capital outlay, ensuring **superior returns on capital employed** and accelerated project timelines.
- Minimal Capex results in an Asset Light Balance Sheet and **low depreciation** impact on the P&L.
- This symbiotic relationship **fosters repeat partnerships**, driving rapid expansion across states.

# Investment Thesis: Growth & B2C Shift



## EPC to Consumer Annuity Shift

Transitioning from project-based EPC to a stable, recurring consumer annuity model for predictable revenue streams.



## Capital-Light Government Partnerships

Leveraging government land and mandates to establish parks with minimal capital expenditure, optimising ROCE.



## Low-Ticket, High-Footfall Flywheel

A proven model generating significant daily footfalls and robust recurring cash flows from diverse revenue streams.



## ESG Moat: India's First Sustainable Theme Parks

Pioneering sustainable development by repurposing waste into engaging art parks, creating unique social and environmental value.



## Order Book Visibility & Margin Expansion

Strong order book providing clear revenue visibility and strategic initiatives driving enhanced profit margins.



## Recurring Revenue Target: 30-40% by FY27

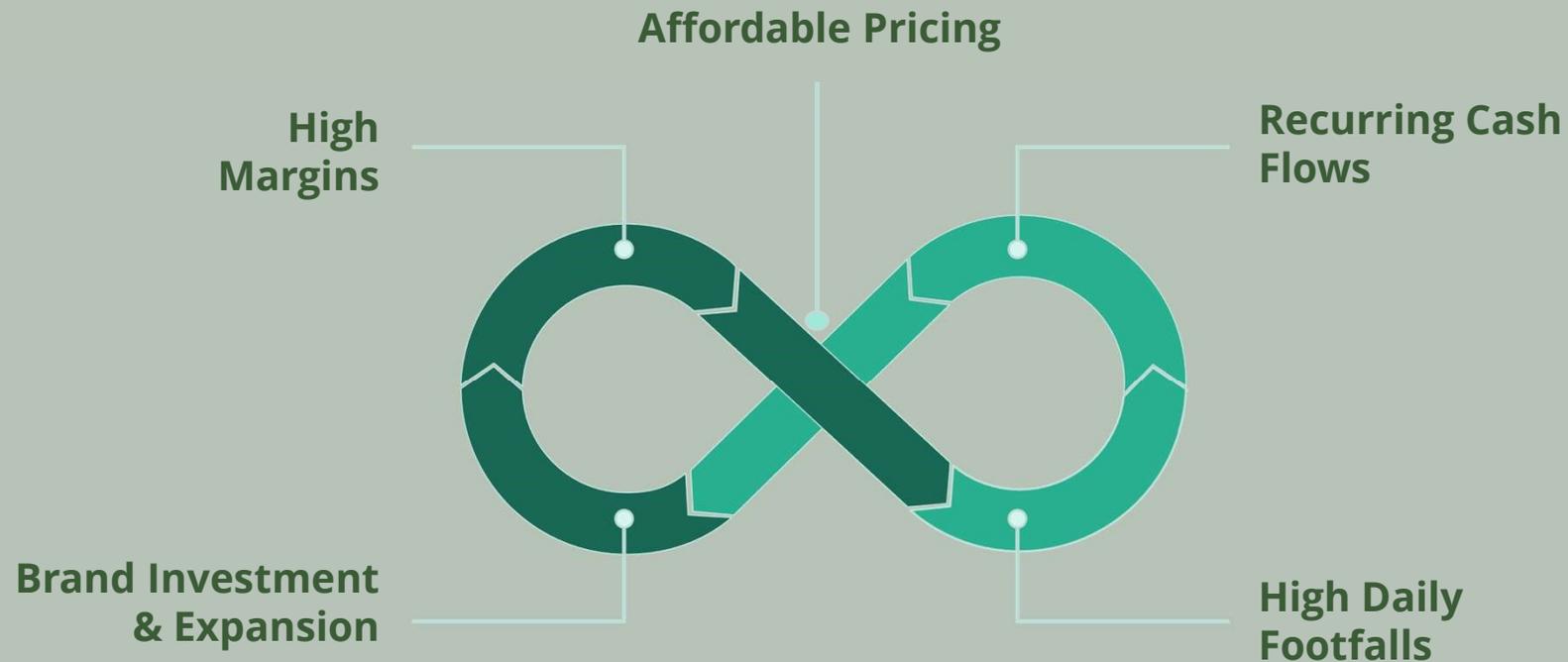
Aggressive growth strategy to elevate recurring revenue contribution, signifying business model stability.



## Optionality: Demerger, Sports, Hospitality

Multiple avenues for future value unlocking, including potential demerger, and expansion into allied verticals.

# The Consumer Flywheel Effect

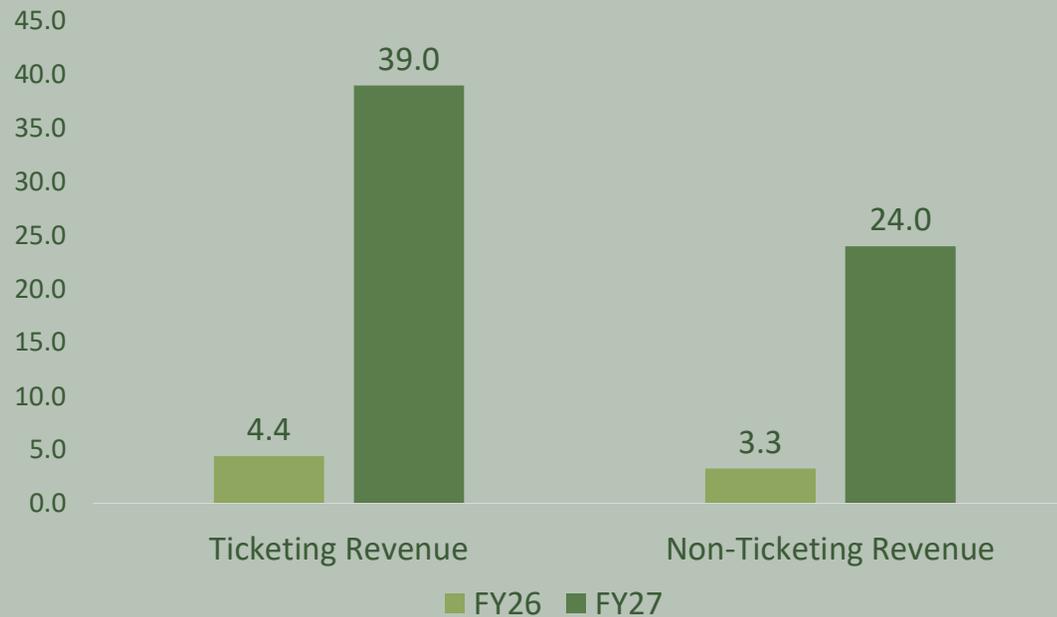


Our **Affordable Pricing Strategy** is at the center of the wheel and drives high daily footfalls, generating robust recurring cash flows from diverse sources like ticketing, F&B, events, and retail. This builds strong brand power and civic relevance, leading to more government mandates and faster expansion, ultimately improving margins through scale, which facilitates affordable pricing.

# Focused Growth on Revenue from Operations



### Revenue Projection – FY27 vs FY26



8x growth in revenue

With expansion of park portfolio and concerted marketing efforts, the coming year will see a push in maximizing the revenue potential of Zing parks. Focused efforts to be targeted at F&B expansion, sports & recreation activities and events-based revenue streams.

# Z-Tech Snapshot: Key Performance Indicators

A glance at Z-Tech's robust operational and financial performance, highlighting our rapid growth trajectory and strong fundamentals.



## 15 Operational Parks by March 26

Delivering engaging experiences across diverse locations.



## 38+ Underway

Aggressive expansion pipeline ensuring future growth.



## Target: 100 Parks in 3 Years

Ambitious yet achievable goal for nationwide presence.



## Order Book: ~₹200 Crore

Robust pipeline, with 50% attributed to experiential parks.



## FY25 Revenue: ₹94.4 Cr

Strong top-line performance.



## FY25 EBITDA: ₹27.8 Cr

Healthy operational profitability.

# Business Model Shift: Unlocking Valuation Potential

Business Model Type	Typical Indian Market PE	Category Examples
EPC / Infra Contracting	8-15× earnings	NCC, KNR, PSP Projects
Consumer-Annuity Platforms	30-55× earnings	Phoenix Mills (~40×), Wonderla (~55×)



## The Re-Rating Gap = Upside

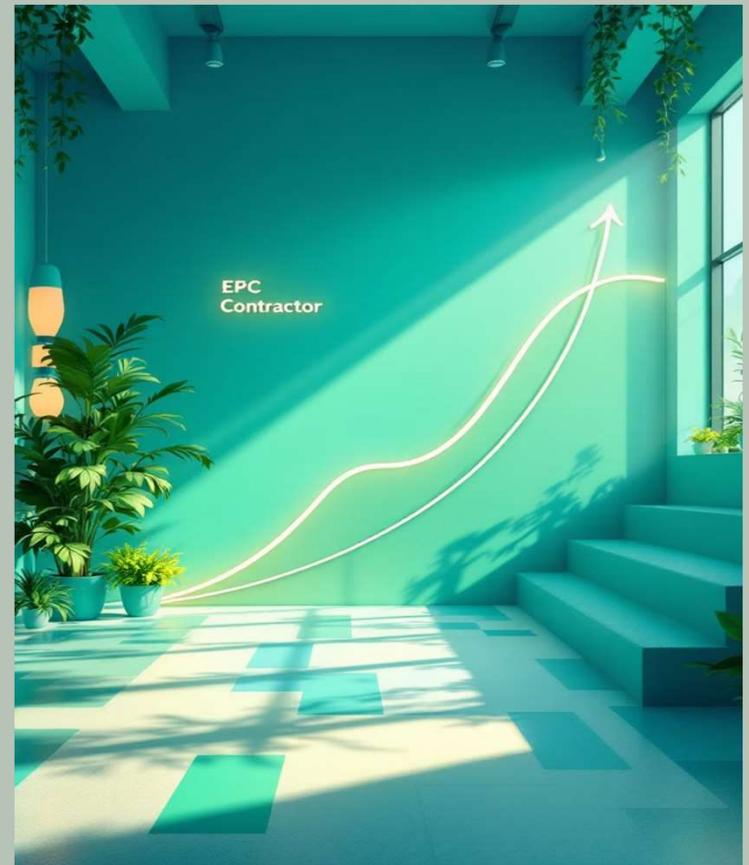
Today the Market values us like EPC (~12-15×). This is the inflection point where business reality and market perception diverge.

**The Shift:** Fundamentals are moving to a recurring consumer-led model (40-55× zone).

# The Re-Rating Story: From EPC to Consumer Annuity & ESG

Z-Tech is at an inflection point, poised for a significant market re-rating as our business model transforms into a high-growth, recurring revenue consumer platform

- **Current Perception: EPC Contractor**  
Traditionally valued based on project execution and infrastructure development.
- **Emerging Reality: Consumer Annuity + ESG**  
A shift towards a predictable, high-margin, capital-light consumer business with strong ESG credentials.
- **Trigger: 25–30 Operational Parks**  
Achieving this scale will unlock predictable monthly recurring income (MRI), demonstrating the annuity nature of the business.
- **Outcome: Market Multiple Expansion**  
Transitioning to a consumer-focused platform warrants a re-rating, aligning with higher valuation multiples typically seen in annuity businesses.



# Agua | Geist : Wastewater Management

## Turning Wastewater Into Recoverable Value and Reuse

- Powered by our proprietary **GEIST technology**, we help industries not only treat wastewater but also **recover valuable chemicals** from it.
- GEIST transforms regulatory pressure into opportunity — converting **waste into revenue** streams through responsible, sustainable by-product recovery.
- Unique platform technologies at GRACE, such as **bio-filters** and **modular STPs**, provide solutions for recycling water
- GRACE also provides **nano-bubble** and enzyme-based solutions for waterbody rejuvenation.
- A **dedicated innovation lab** allows us to tailor to different industries and chemistries.

## How We Deliver

- **DBO**: We design, build, and operate plants end-to-end
- **EPC & O&M**: High-performance execution with long-term operations
- **Engineering Supervision** for mission-critical industrial setups

## Our Technology Offering

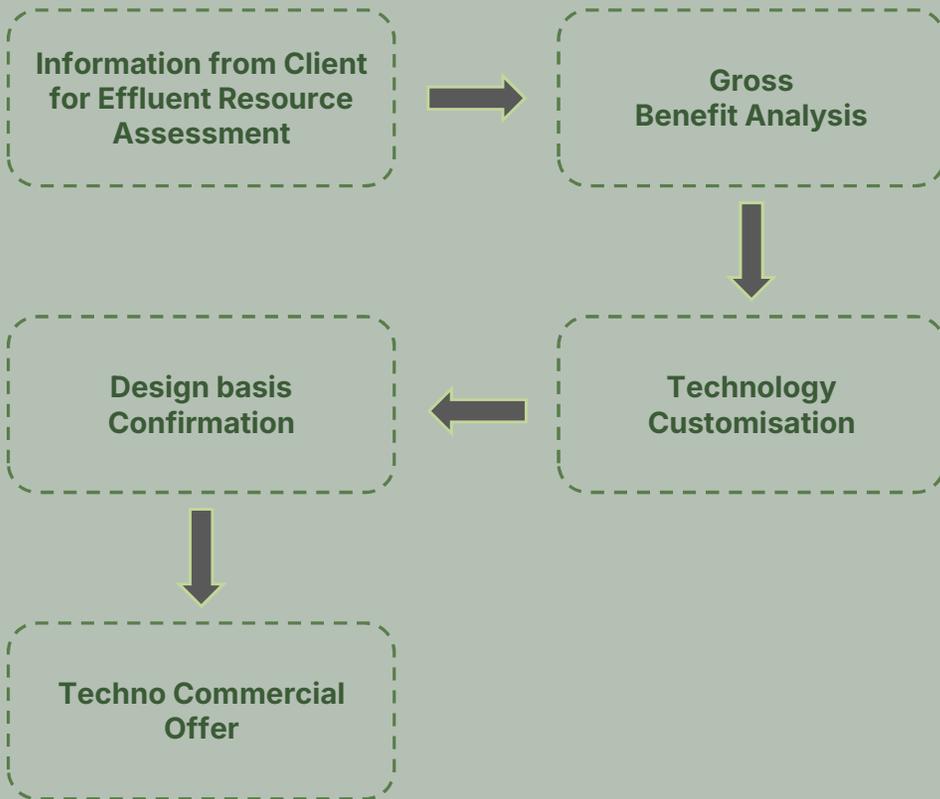
- Freeze crystallization
- Chemical Dewatering
- Selective extraction
- Bio-Filters and Nano-Bubble



# How Geist works and its benefits

## Molecules recovered from GEIST Technology

## Molecules recovered from GEIST Technology



- | Inorganic Molecules   | Organic Molecules   |
|---|---|
| <ul style="list-style-type: none"> <li>▪ Aluminium Chloride Hexahydrate</li> <li>▪ Ammonium Sulphate</li> <li>▪ Anhydrous Sodium Sulphate</li> <li>▪ Phosphoric acid</li> <li>▪ Potassium carbonate</li> <li>▪ Potassium chloride</li> <li>▪ Potassium Hydroxide</li> <li>▪ Potassium Nitrate</li> <li>▪ Potassium Sulphate</li> <li>▪ Sodium Bisulfite</li> <li>▪ Sodium Chloride</li> </ul> | <ul style="list-style-type: none"> <li>▪ Acetaldehyde</li> <li>▪ Acetic Acid</li> <li>▪ Butraldehyde</li> <li>▪ Cellosolve</li> <li>▪ Formaldehyde</li> <li>▪ Formic acid</li> <li>▪ Glycerol</li> <li>▪ Glycolic acid</li> <li>▪ Glycols</li> <li>▪ Polyglycerol</li> <li>▪ Para-Toluene Sulfonic Acid\</li> <li>▪ Dimethyl Sulfoxide</li> </ul> |

# Geo-Technical Solutions

- **Building Safer, Stronger Terrain for Critical Infrastructure**
  - ZTech delivers specialized geotechnical engineering solutions addressing some of the most complex **soil and rock mechanics challenges** in infrastructure.
  - From **stabilizing steep terrains to reinforcing roadways** and protecting assets from erosion, ZTech ensures long-term structural safety and performance.
  - Our work supports highways, industrial projects, civic infrastructure, and high-stress environments across India's rapidly evolving landscape.
- **What We Do**
  - Retaining walls & reinforced soil structures
  - Asphalt and pavement reinforcement
  - Drainage & sub-surface water control
  - Basal reinforcement / ground improvement
  - Erosion control & slope protection
  - Mining OB Removal and Soil stabilization
  - Landslide mitigation
- **Business Model**
  - **EPC & O&M model:**  
ZTech delivers engineering, procurement, and construction services without taking asset or capex risk.
  - We focus on design expertise, high-quality execution, and technical supervision, allowing stable revenues with low working-capital intensity.

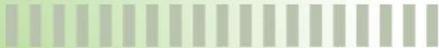


Creating a better tomorrow!



# -Tech (**INDIA**) Limited

## Result Update



# Financial Overview



# Managing Director's Message



Commenting on results,  
Ms. Sanghamitra Borgohain,  
Managing Director,  
Z-Tech (India) Limited said:

"During the third quarter, we reported revenue of Rs. 41.99 crore, while EBITDA and PAT Rs. 11.64 crore and Rs. 7.62 crore driven by accelerated execution of creative parks and engineering projects with a focus on strengthening brand equity, enhancing operational efficiency, and positioning each of our business verticals for long-term success.

Our business model has been designed around sustainable, asset-light infrastructure creation with strong annuity potential. The 'creative parks' segment, under our Habitat vertical, continues to be our key growth driver, with execution momentum and visibility improving quarter after quarter. We have already demonstrated the scalability of this model, having delivered 23+ parks so far and with 35 parks and creative projects under construction. The long-term goal is to reach more than 100 creative parks over the next three years, supported by strong partnerships with state and local governments.

Our other verticals—Terra and Agua—continue to strengthen the foundation of the company. Terra, our geosynthetics and stabilization division, provides steady growth and execution visibility, while Agua, our industrial wastewater treatment business, is being repositioned from Goa to Vadodara to drive faster customer access and higher-margin growth from FY27 onward. Overall, The combination of high-visibility order book, rising share of recurring revenues, and a clear roadmap for demerger-driven value unlocking reinforces our confidence in sustaining a high-growth trajectory in the years ahead."

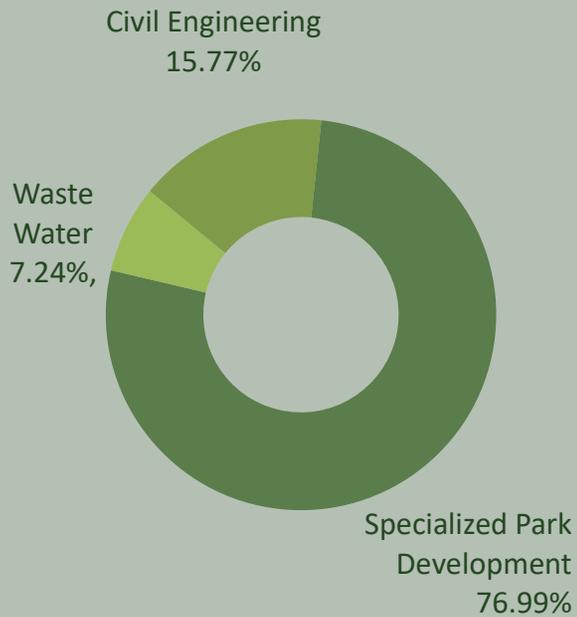
While we remain focused on disciplined execution, operational excellence, and building long-term value through sustainable and inclusive urban infrastructure, we continue to explore various inorganic growth opportunities to strengthen and expand our products and services. With a robust order book, a strong balance sheet, and an experienced leadership team, Z-Tech is well positioned to sustain high growth, improve cash flows, and enhance shareholder value. Looking ahead, we are also evaluating the strategic separation of our park and infrastructure businesses to sharpen focus and unlock further value for stakeholders.

I would like to express my gratitude to the entire Z-Tech (India) family, our clients, creditors, banks, financial institutions, and all other stakeholders. Your trust and support inspire us to continually strive for excellence."

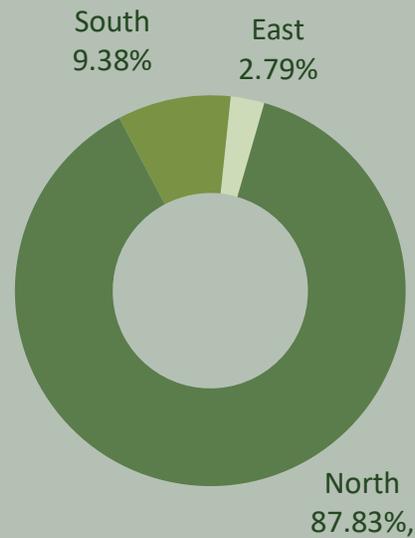


# Consolidated Q3 FY26 Revenue Breakup

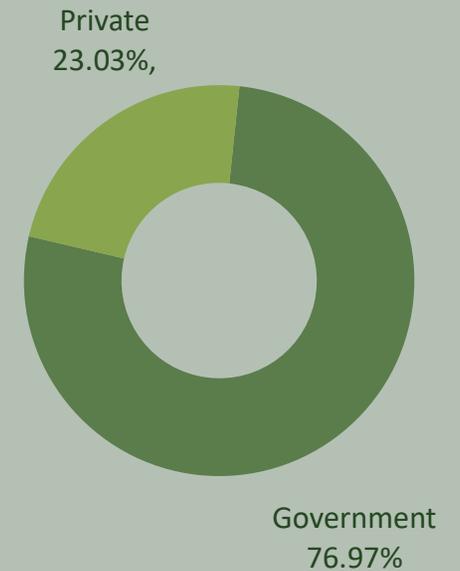
## Segment wise



## Region wise



## Contract wise



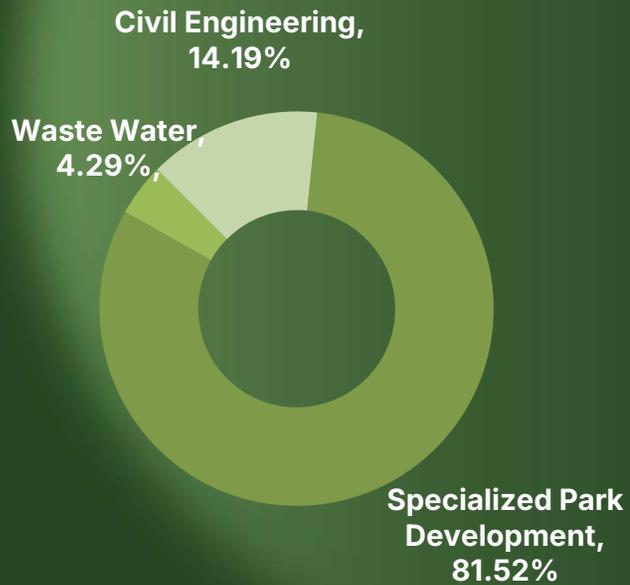
## Q3 FY26 Consolidated Financial Highlights

Rs. in crore	Q3 FY26	Q3 FY25	Y-o-Y %	Q2 FY26
<b>Total Income</b>	<b>41.99</b>	<b>24.14</b>	<b>74.00%</b>	<b>34.50</b>
Raw Materials	24.12	13.03		22.00
Employee Cost	3.04	1.62		2.88
Other Expenses	3.19	1.75		2.61
<b>Total Expenditure</b>	<b>30.35</b>	<b>16.40</b>		<b>27.49</b>
<b>EBITDA (Excluding other Income)</b>	<b>11.64</b>	<b>7.74</b>	<b>50.41%</b>	<b>7.01</b>
<b>EBITDA Margin (%)</b>	<b>27.73%</b>	<b>32.07%</b>	<b>(434bps)</b>	<b>20.32%</b>
Other Income	0.27	0.08		1.33
Depreciation	0.37	0.17		0.26
Interest / Finance Cost	0.13	0.02		0.19
Exceptional Item (Gain) / Loss	0.00	0.00		0.00
Share of Profit and Loss	0.00	0.00		0.00
<b>Profit Before Tax</b>	<b>11.43</b>	<b>7.62</b>	<b>49.92%</b>	<b>7.89</b>
Tax	3.80	1.87		1.84
<b>Profit After Tax</b>	<b>7.62</b>	<b>5.75</b>	<b>32.54%</b>	<b>6.06</b>
<b>Profit After Tax Margin (%)</b>	<b>18.15%</b>	<b>23.83%</b>	<b>(568bps)</b>	<b>17.56%</b>
<b>Basic EPS (Rs.)</b>	<b>5.31</b>	<b>4.50</b>	<b>18.00%</b>	<b>4.23</b>

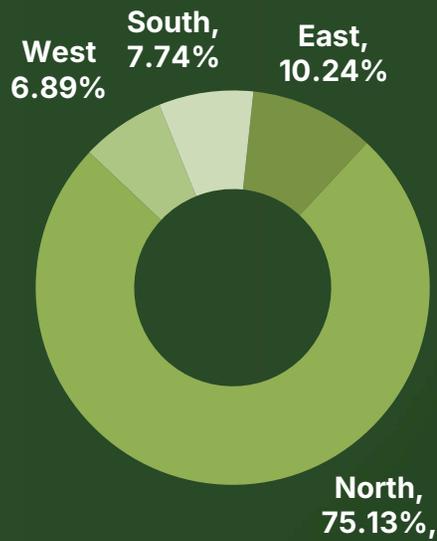
- Total Income in Q3 FY26 was Rs. 41.99 crore as against Rs. 24.14 crore in Q3 FY25, YoY growth of 74.00%
- EBITDA (excluding other income) was Rs. 11.64 crore in Q3 FY26 as against Rs. 7.74 crore in Q3 FY25
- Profit After Tax at Rs. 7.62 crore in Q3 FY26 as against Rs. 5.75 crore in Q3 FY25

# Consolidated 9M FY26 Revenue Breakup

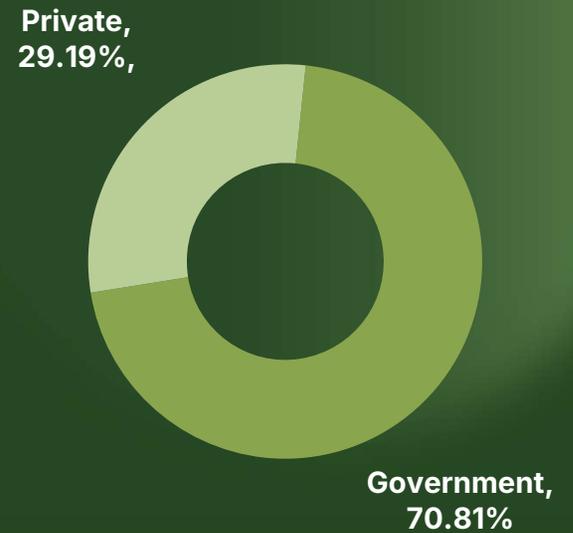
Segment-wise Revenue Break-up



Region-wise Revenue Break-up



Contract-wise Revenue Break-up



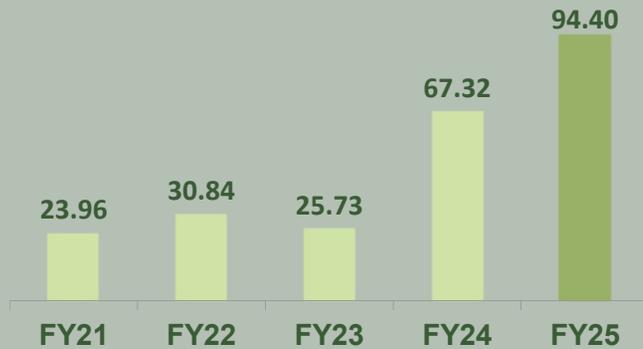
## 9M FY26 Consolidated Financial Highlights

Rs. in Crore	9M FY26	9M FY25	Y-o-Y %
Total Income	96.97	59.41	63.21%
Raw Materials	57.25	36.05	
Employee Cost	8.44	4.69	
Other Expenses	7.61	3.72	
Total Expenditure	73.30	44.46	64.87%
EBITDA (Excluding other Income)	23.66	14.95	58.27%
EBIDTA Margin (%)	24.40%	25.16%	(76bps)
Other Income	1.70	0.36	
Depreciation	0.89	0.52	
Interest / Finance Cost	0.40	0.06	
Exceptional Item (Gain) / Loss	0.00	0.00	
Share of Profit and Loss	0.00	-0.01	
Profit Before Tax	24.08	14.72	63.55%
Tax	7.35	3.62	
Profit After Tax	16.72	11.10	50.68%
Profit After Tax Margin (%)	17.25%	18.68%	(143bps)
Basic EPS (Rs.)	11.66	9.25	25.05%

- Total Income in 9M FY26 was Rs. 96.97 crore as against Rs. 59.41 crore in 9M FY25, YoY growth of 63.21%. This growth was mainly driven by sustainable theme park business
- EBITDA (excluding other income) was Rs. 23.66 crore in 9M FY26 as against Rs. 14.95 crore in 9M FY25, YoY growth of 58.27%
- Profit After Tax at Rs. 16.72 crore in 9M FY26 as against Rs. 11.10 crore in 9M FY25, YoY growth of 50.68%

# Consolidated Financial Highlights

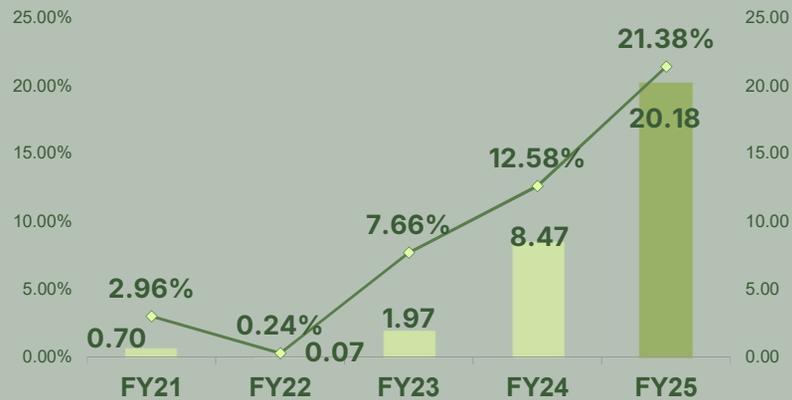
### Revenue from Operations (Rs. Crore)



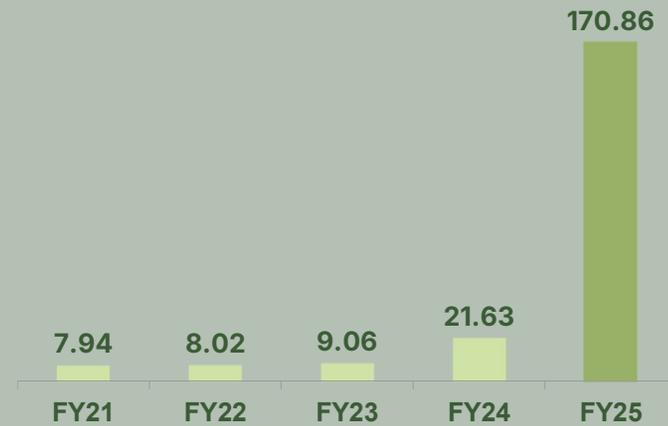
### EBITDA (Rs. crore) | EBITDA Margin (%)



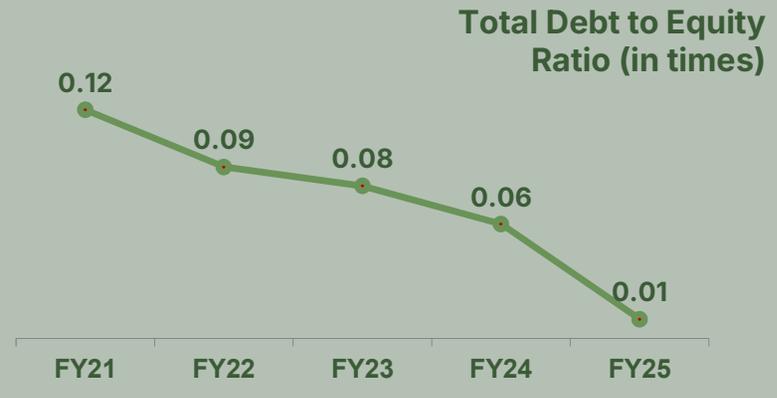
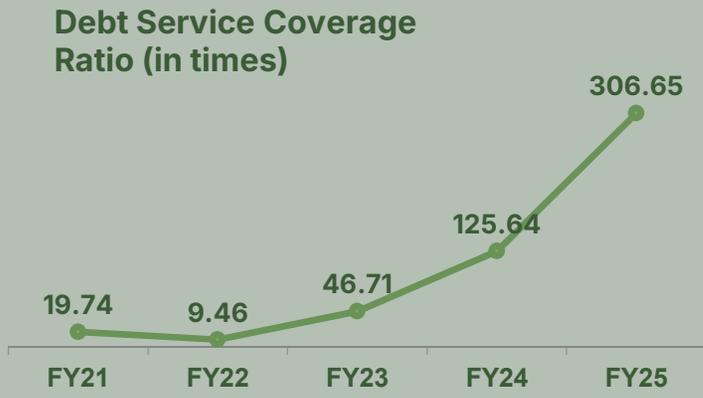
### PAT (Rs. crore) | PAT Margin (%)



### Net Worth (Rs. crore)



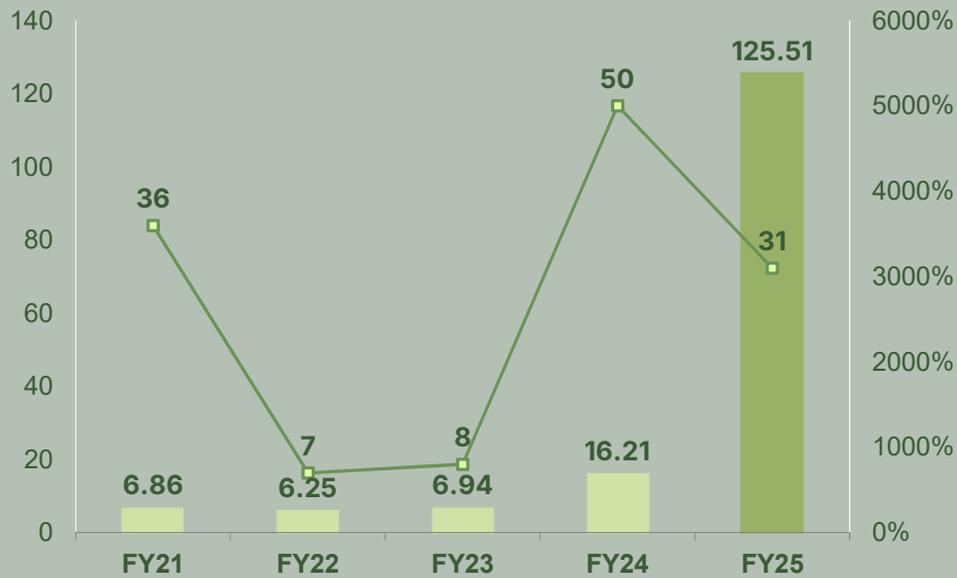
# Consolidated Key Ratios



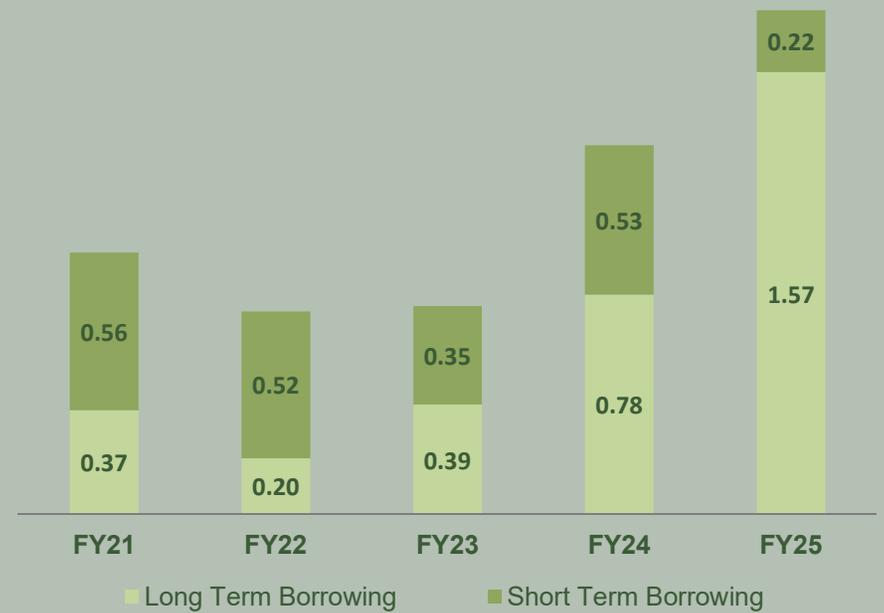
RoE = Net Profit/Net Worth | Debt Service Coverage Ratio = EBITDA/Finance Cost | RoCE = PAT/(Shareholders Fund + Total Debt) | Debt -Equity Ratio = Total Debt/Equity  
 \* IPO of 33,91,200 shares of Rs. 37.30 in FY2024

# Working Capital & Borrowings

Working Capital (Rs. crore) – Bar Chart  
Working Capital (Days) – Line Chart



Borrowing (Rs. crore)



# Way Forward



# Way Forward

## Portfolio momentum with geographical expansion

- ✓ Focusing on calibrated geographic and inorganic expansion to penetrate untapped markets in MENA & South Asia
- ✓ Diversifying geographic portfolio as a strategy for mitigating headwinds

## Consistent investment in research & development

- ✓ Advancing our R&D to fuel innovation, capitalize on attractive acquisition opportunities, and ensure financial and operational discipline.

## People Investment

- ✓ Focusing on workplace vitality as a cornerstone of human capital strategy

## Greater Good at the core

- ✓ Consistently focusing on research & development as a core enabler for operating and leveraging assets sustainably while expanding our revenue and margins

# THANK YOU



Company :	Investor Relations Advisors :
<p data-bbox="1054 591 1325 618"><b>Z-Tech (India) Limited.</b></p> <p data-bbox="1054 660 1461 760">Mr. Ashish Goel Company Secretary &amp; Compliance Officer</p> <p data-bbox="1054 802 1297 829"><a href="mailto:cs@ztech-india.com">cs@ztech-india.com</a></p> <p data-bbox="1054 940 1318 967"><a href="mailto:info@ztech-india.com">info@ztech-india.com</a></p>	<p data-bbox="1528 591 1793 618"><b>Adfactors PR Pvt. Ltd.</b></p> <p data-bbox="1528 660 1955 688">Mr. Amit Sharma / Mr. Rupesh Rege</p> <p data-bbox="1528 730 1902 758"><a href="mailto:amit.sharma@adfactorspr.com">amit.sharma@adfactorspr.com</a></p> <p data-bbox="1528 764 1894 792"><a href="mailto:rupesh.rege@adfactorspr.com">rupesh.rege@adfactorspr.com</a></p> <p data-bbox="1528 940 1793 967"><a href="http://www.adfactorspr.com">www.adfactorspr.com</a></p>