



Z-TECH (INDIA) LIMITED

Creating a Better Tomorrow



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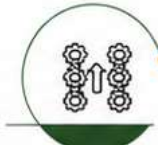
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About Us



Pioneering Sustainable Infrastructure & Environmental Solutions

- Incorporated in 1994
- Headquartered in New Delhi
- 4 branches in Delhi, Lucknow, Mumbai and Kolkata



Business Segments

- Creative Park Development & Operations
- Industrial Wastewater Management
- Geo Technical Specialized Solutions



Experienced Management Team

- Demonstrated experience across Construction and Consumer Industries
- Shared Vision and proven ability to achieve long-term goals



Cutting-Edge R&D Infrastructure

- Dedicated lab for technology development and customisation
- Modular Fabrication and casting facilities for Art infrastructures



Strong Pan India Presence

- Strong presence in more than 20 states across India



Experienced Board



Sanghamitra Borgohain

Managing Director
20 years of Experience



Dr. Navneet Singh

Non-Executive
Independent Director
20 years of Experience



Anuj Kumar Poddar

Whole Time Director
25+ years of Experience



Steve A Pereira

Independent Director
23 years of Experience

5



Aditya Rungta

Independent Director
14 years of Experience

Professional Management



Apurva Sircar

Chief Revenue and Growth Officer
21 years of Experience



Sunil Ghorawat

Chief Business Officer
25 years of Experience



Sweta Vinod

Chief Creative Officer
20 years of Experience



Rohit Chaturvedi

Chief Operating Officer - Geotech
25 years of Experience



Isha Chaudhury

CFO & Head – Business Development
18 years of Experience



Jasmeet Kaur

GM – Human Resource
19 years of Experience



Vikram Dhumal

Business Head and CTO – Effluent Water
25+ years of Experience



Ashish Goel

Company Secretary & Compliance Officer
14 years of Experience



Anuranjan Agarwal

Head – Commercial
34 years of Experience

Industry Overview



Unlocking the India Opportunity: Creative Parks



54 Crore Urban Population

A vast and untapped consumer base in emerging urban centres.



150+ Scalable Target Cities

Identified cities with strong growth potential and demand for experiential leisure.



No Meaningful Competition

First-mover advantage in a high-demand, underserved market segment.



Urbanisation + Lifestyle Shifts

Growing disposable incomes and a desire for modern leisure activities.



Civic Demand for Safe Family Spaces

Government and community support for initiatives enhancing urban living quality.

Backbone for Infrastructure Development: Geosynthetics Solutions



India's Geosynthetics Industry size is projected to reach **₹ 15,523.8 crore (US\$ 1,891.7 million)** by 2033.



Over the assessment period from 2023 to 2033, the demand for Geosynthetics in India is predicted to grow with a **CAGR of 8.4%**.



Ongoing developments in **road and railroad networks** are significantly driving the growth of the Geosynthetics industry in India.



Favorable **government support** through policies and initiatives is enhancing the use and demand for Geosynthetics.



The rise in the use of geosynthetics in construction, particularly in **transportation infrastructure** such as highways, railways, bridges, and airports, is a key growth factor.



Increasing **environmental conservation** efforts are making Geosynthetics popular due to their ability to prevent excessive soil erosion.



The growing need for **high-performance** Geosynthetics in road construction is expected to improve India's Geosynthetics industry share.

Recycling Revolution: Wastewater Management



₹

The Indian Water and Wastewater Treatment Technology Market was estimated at **₹8,364 crore** in 2024 and is expected to reach **₹14,013 crore** by 2029, at a **CAGR of 10.78%**.

URB

India is among the nations leading the surge in the world's urban population by 2050, increasing the need for **municipal water treatment**.

H₂O

The Indian government's goal of providing **100% safe and adequate drinking water** within premises will boost demand for municipal treatment plants.

2×

By 2030, India's water demand is expected to exceed supply by **two times**, indicating severe water scarcity and need for treatment systems.

INV

The Council on Energy, Environment & Water (CEEW), with the 2030 Water Resources Group, is working to improve wastewater management and increase **private investments** in treatment plants.

TECH

Urban sewage capacity in India has grown significantly, driving demand for **innovative water treatment technologies**.

Business Overview



India Has No Affordable Experiential Destination

	Malls	
	Luxury Entertainment	
	Public Gardens	
	Affordable Experiential Destinations	

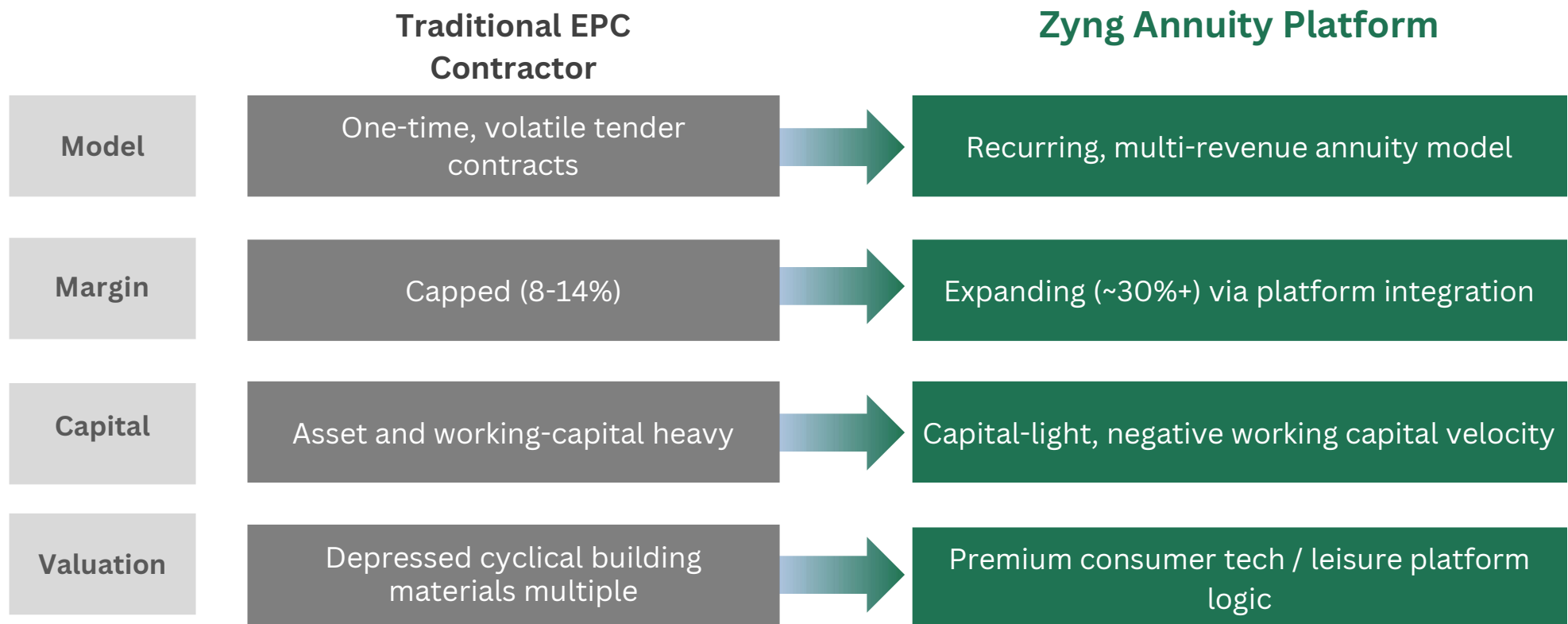


The Strategic Gap:

54 Crore urban Indians are underserved.

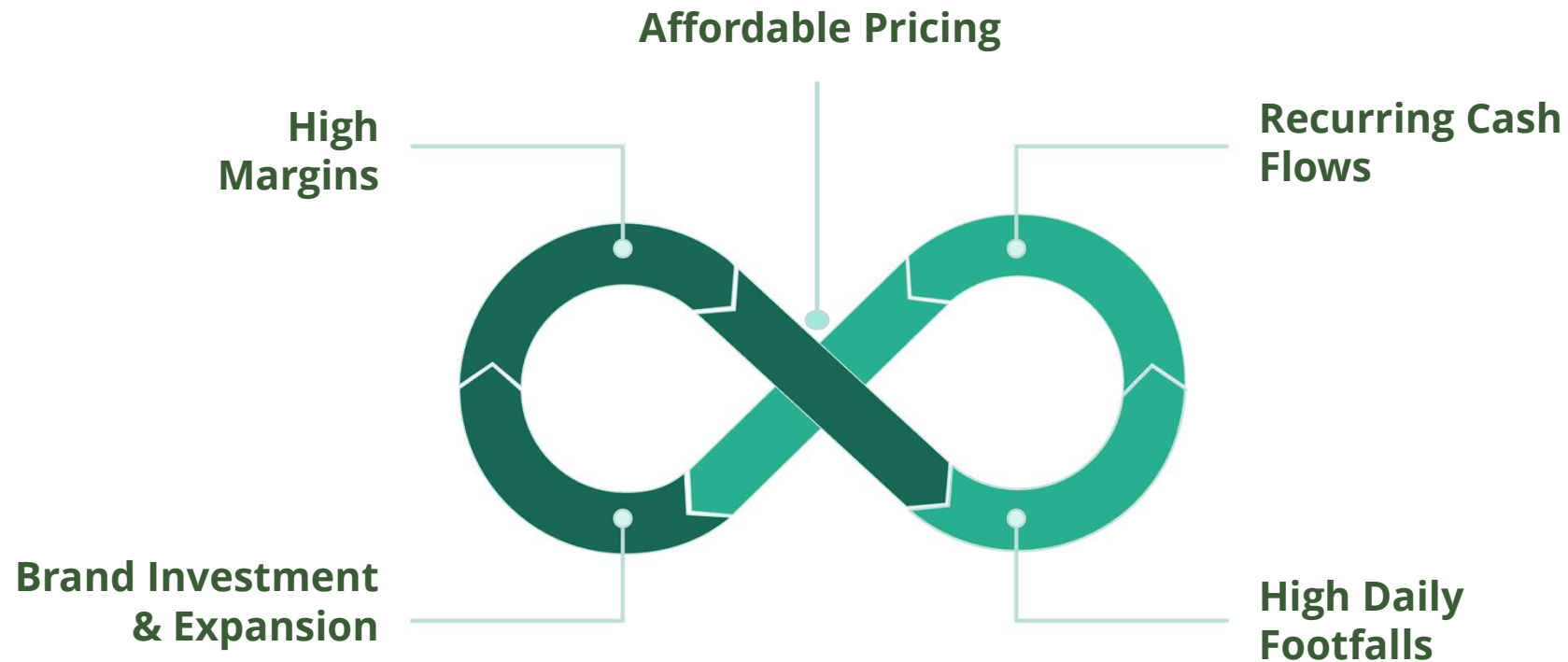
Urban India is trapped between uncurated neighbourhood parks and hyper-expensive commercial entertainment hubs.

From EPC Contractor to Consumer Infrastructure Platform



We are creating a new consumer category.

The Consumer Flywheel Effect



Our **Affordable Pricing Strategy** is at the center of the wheel and drives high daily footfalls, generating robust recurring cash flows from diverse sources like ticketing, F&B, events, and retail. This builds strong brand power and civic relevance, leading to more government mandates and faster expansion, ultimately improving margins through scale, which facilitates affordable pricing.

Zyng: Unlocking High-Margin Annuity Streams



Experience-led O&M model converting parks into recurring revenue assets

1

Transforms empty civil spaces

Overlays consumer culture onto ready assets, turning underused areas into high-density community destinations.

2

Creates shareable experiences

Waste-to-art landmarks, play zones, adventure sports and social-media-first backdrops increase repeat visits.

3

Builds predictable revenue

Secures multi-year operating income with lower ongoing capital needs than transactional civil contracts.

High footfall + low capex = scalable annuity platform



Landmarks • Play Zones • F&B



Parks

Operational Park

9

Ready to Inaugurate

4

Under Construction

7

On Award Stage

3

Under Tendering

11

Under Active Discussion

50+

Status Summary: Total pipeline shown: 57 parks across operational, inauguration-ready, construction, award, tendering and active discussion stages.

Anatomy of Value: Targeted Park-Level P&L Discipline

A park-level model that converts public assets into recurring revenue, measurable footfall and repeat visitation.

PARK REVENUE MAP

Ticketing

Retail



Projected Revenue Streams (7+)

Gate ticketing • Owned F&B corridors • Event spaces • Retail kiosk leases •
Adventure activities • Sports • Premium brand association

F&B

Events

Recurring Strategy:

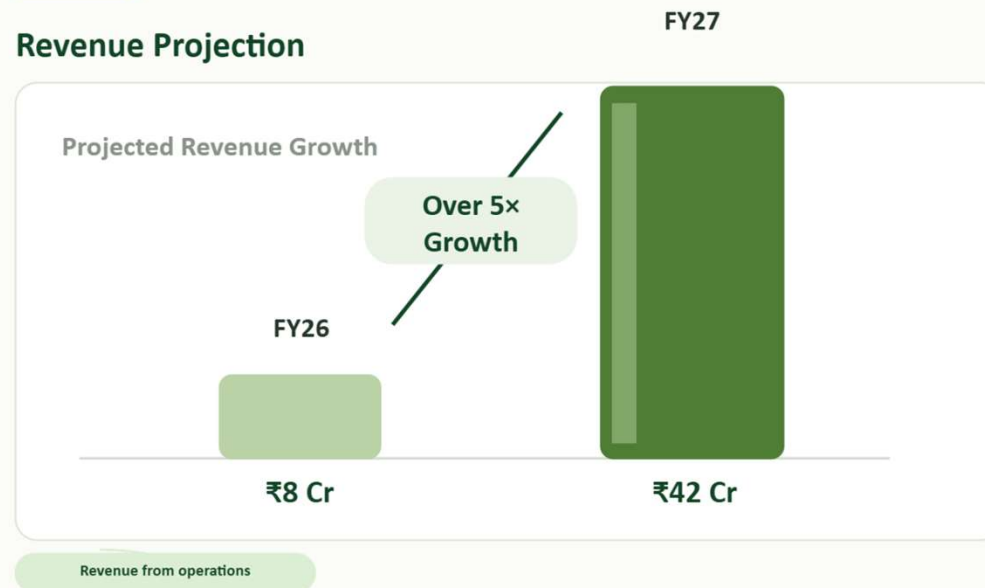
Dynamic events, seasonal food festivals and rotating art themes drive consistent repeat visitation.

Revenue Projection – FY27 vs FY26



Focused Growth on Revenue from Operations

Revenue Projection



With the expansion of the park portfolio and concerted marketing efforts, the coming year will see a push in maximising the revenue potential of Zyng parks. Focused efforts to be targeted at F&B expansion, sports & recreation activities and events-based revenue streams.

Zyng Snapshot: Key Performance Indicators

A glance at Z-Tech's robust operational and financial performance, highlighting our rapid growth trajectory and strong fundamentals.



**Revenue increased by
YoY Growth: 30.91%.**

Providing multiple revenue stream to boost profits in coming years



**30 Operational Parks by
Year-End**

Expanding parks through focused execution.



**Creating CRM software
platform**

streamline park operations, monitoring, and management.



**Strengthened Revenue
Team to Drive Growth**

Team size grew from 3 to 20 people



**Expanded Creative Park
Categories: Sports, Woodlands
& Pet Parks**

Ability to offer more than one park into cities.



Order Book: ~₹ 300 Crore

Robust pipeline of long-term contracts.

Adventure and Sports @ Zyng Parks

SPORTS

Zyng Adventure & Sports vertical transforms parks into premium destinations — blending adrenaline-driven experiences with competitive sports arenas to drive sustained footfall and repeat visits.

PADEL	PICKLEBALL	BOX CRICKET
FOOTBALL TURF	PAINTBALL*	LASER TAG*

* Planned

6+

SPORT FORMATS

1 hr

QUICK-PLAY SLOTS

2 locations

QUICK EXPANSION PLANNED



ADVENTURE

Adventure activities are an integral part of Zyng Parks — a key component of a wholesome park experience for families and other interest groups.

9 parks

WITH DEDICATED
ADVENTURE AREAS
ALREADY
OPERATIONAL

5 parks

UPCOMING WITH
HEIGHTENED
ADVENTURE
EXPERIENCE



INFLATABLE ZONE

Bouncy Castles · Rock Climbing
Bull Ride · Meltdown
Challenges

→ Pipeline: Tethered Hot-Air Balloon rides, subject to approvals.



WIRE ROPE ACTIVITIES

Bungee Ejectors · Zip Lines
Giant Swings & High Ropes



WATER EXPERIENCES

Water Zorbing · Boating
Aqua Adventures

Building the Zyng Experience on Digital Media

Our Parks are hyperlocal brands that appeal to the local audiences. Our social media strategy has been designed accordingly.

CURRENT STATE

Zyng Parks

Presence as a wholesome park brand



Each individual park

Presence as individual handles to drive local traction

GOING FORWARD

Build on 'Zyng'

Handles for Zyng Sports and Zyng Foods



To establish the holistic Zyng experience

INITIATIVES TO CREATE LARGER DIGITAL PLAY



Capture Intent Based Sales

Online ticketing platform developed & under testing – to be deployed in September



Zyng Parks App

Super-app spanning all parks · In Development

Upcoming Partnerships

Granular Approach

We partner with land-owning authorities across India, from municipal bodies to development authorities, to develop land earmarked for green development into usable and sustainable green infrastructure for the people.

Central Outreach

We are now expanding our outreach to other land-owning arms of government, like Ministry of Railways, Defense and Ports Authority of India, among others.

International Expansion

Taking the highly successful affordable experiential park model to developing and developed geographies, in partnership with local operators for smoother and efficient execution and operation.

Exploring Franchisee Model

We are exploring franchisee models for our park operations. Both Company Owned – Franchisee Operated (COFO) and Franchisee Owned – Company Operated (FOCO) models are being explored. We are confident that these models have the potential of long-term value creation while mitigating various risks involved in developing and operating parks.

Corporate partnerships

Sustainability and end-consumer engagement are strong reasons for corporations to partner with Zyng Parks. CSR commitment of various organisations directed to sustainability can be suitably deployed in Zyng Parks. We have hired experienced resources to drive these partnerships.

Revenue Growth Initiatives

- **New Verticals for F&B and Adventure & Sports** have been **established** to develop in-house capability and maximise revenue
- Building capabilities like **Data and Customer Life Cycle Management**
- Launching **Moving Parks** - a series of thematic sculptures that travels from park to park
- Deploying **Rotational Programming** in parks to keep driving footfall
- Designing **Loyalty Programmes** for frequent visitors
- Differentiated **Morning and Night Programming** planned on public demand
- **Curated ticketed events** planned to establish parks as event venues for third-party events
- Packages for various interest groups like **Kitty Parties** and other events like **Birthday Parties** have been formulated

In FY2025, we had 8 activations across parks.

In FY2026, there were 21 activations across parks.

In first 3 months of FY2027, we have already executed 36 activations across parks.

Engineered Infra : Key Performance Indicators

A glance at Z-Tech's robust operational and financial performance, highlighting our rapid growth trajectory and strong fundamentals.



Completed Projects
Terra: 9 Crore
Agua: .44 Crore

Delivering growth momentum through category expansion



Enquiry Funnel
Terra: 707 Crore
Agua: 100 Crore

Aggressive enquiry pipeline ensuring future growth.



Started Vadodara Technical Lab for Faster Customized Solutions

Enhancing innovation and rapid solution development.



Started direct Biding for Government Projects

Like MORTH, WRDs, DMRC etc.



Introduced Matrix Structure in 5 sectors & 4 Zone

Walls & Slopes, Water, Rockfall, Environment and Core Infra



Order Book:
Terra: ~₹228 Crore
Agua: ~₹20Crore

Robust pipeline of long-term contracts.

Financial Overview



Managing Director's Message



**Commenting on results,
Ms. Sanghamitra Borgohain,
Managing Director,
Z-Tech (India) Limited said:**

"During the first quarter we delivered Revenue in Q1 FY27 was reported at Rs. 20.48 crore, while EBITDA and PAT Rs. 5.01 crore and Rs. 3.04 crore driven by accelerated execution of infrastructure and engineering projects with a focus on strengthening brand equity, enhancing operational efficiency, and positioning each of our business verticals for long-term success.

As part of our strategic branding initiative, we have rebranded our theme park business under the name "ZyngPark", creating a distinct identity for our experiential entertainment vertical. This unified brand will encompass all existing and future theme park assets, enabling stronger customer engagement and enhanced market visibility. While the initiative is not expected to have an immediate material impact on our financials, it is a key step in our long-term strategy to unlock value, strengthen positioning, and drive sustainable growth in this segment.

As we look ahead, Z-Tech is focused on scaling its presence across core infrastructure segments, diversifying its order book, and leveraging its engineering capabilities to drive sustainable, long-term growth.

I would like to express my gratitude to the entire Z-Tech (India) family, our clients, creditors, banks, financial institutions, and all other stakeholders. Your trust and support inspire us to continually strive for excellence."

Q1 FY27 Consolidated Financial Highlights

Rs. in Crore	Q1 FY27	Q1 FY26	Y-o-Y %	Q4 FY26
Total Income	31.19	20.58	51.55%	62.72
Raw Materials	16.17	11.13	-	29.44
Employee Cost	3.98	2.52	-	3.59
Other Expenses	2.34	1.81	-	6.46
Total Expenditure	25.14	15.82		42.09
EBITDA (Excluding other Income)	6.65	5.02	32.47%	19.34
EBITDA Margin (%)	22.82%	24.51%	(169 bps)	32.87%
Other Income	2.05	0.10	-	3.89
Depreciation	1.18	0.25	-	1.13
Interest / Finance Cost	1.47	0.09	-	1.48
Exceptional Item (Gain) / Loss	0.00	0.00	-	0.00
Share of Profit and Loss	0.00	0.00	-	0.00
Profit Before Tax	6.05	4.76	27.10%	20.63
Tax	2.00	1.71		1.49
Profit After Tax	4.05	3.04	33.22%	19.14
Profit After Tax Margin (%)	13.90%	14.84%	(94 bps)	32.54%
Basic EPS (Rs.)	2.79	2.12	31.60%	13.23

Data updated from financial statement for quarter ended June 30, 2026.

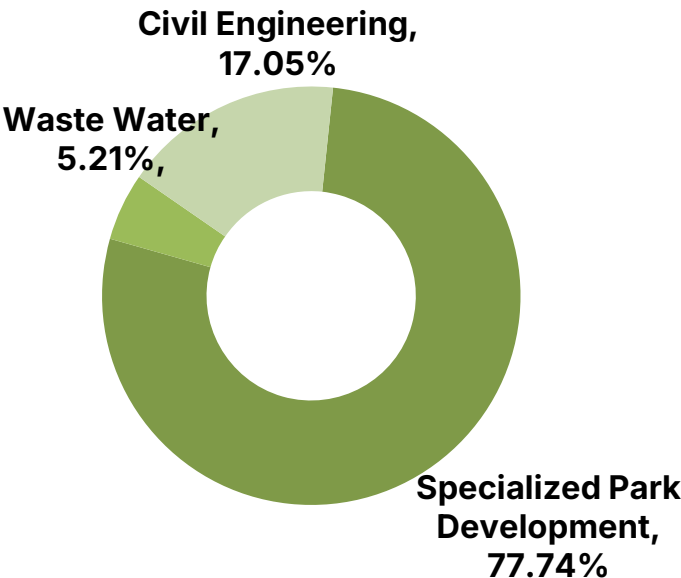
Total Income in Q1 FY27 was Rs. 31.19 crore as against Rs. 20.58 crore in Q1 FY26, YoY growth of 51.55%.

EBITDA (excluding other income) was Rs. 6.65 crore in Q1 FY27 as against Rs. 5.02 crore in Q1 FY26.

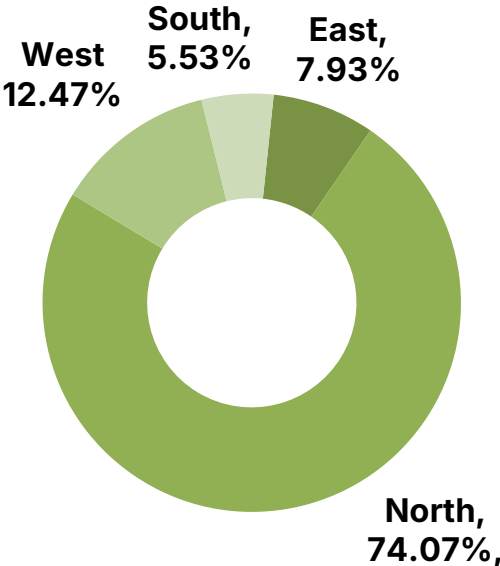
Profit After Tax stood at Rs. 4.05 crore in Q1 FY27 as against Rs. 3.04 crore in Q1 FY26, YoY growth of 33.22%.

Consolidated FY25 Revenue Breakup

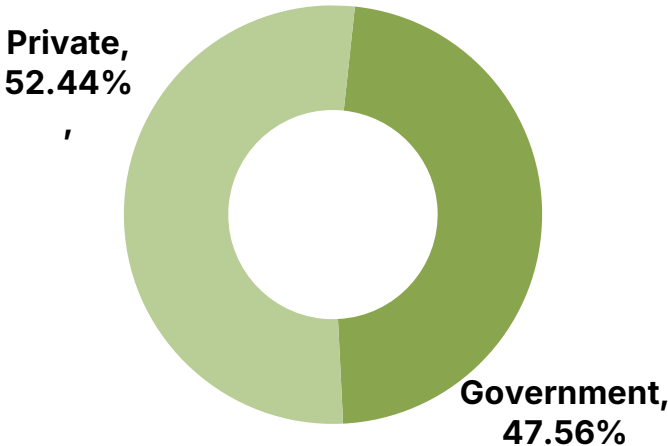
Segment-wise Revenue Break-up



Region-wise Revenue Break-up



Contract-wise Revenue Break-up



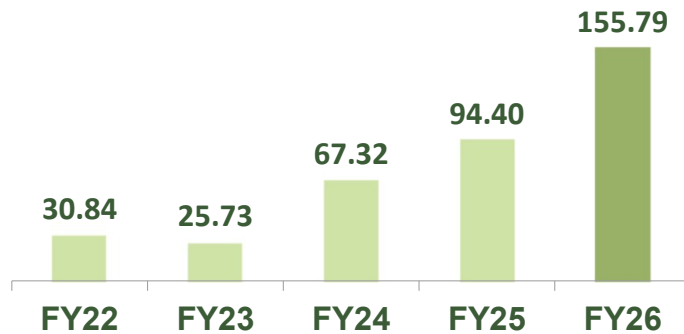
FY26 Consolidated Financial Highlights

Rs. in Crore	FY26	FY25	Y-o-Y %
Total Income	155.79	94.40	65.03%
Raw Materials	86.69	52.94	
Employee Cost	12.03	6.64	
Other Expenses	14.07	7.01	
Total Expenditure	112.79	66.59	69.39%
EBITDA (Excluding other Income)	43.00	27.81	54.60%
EBIDTA Margin (%)	27.60%	29.46%	(186 bps)
Other Income	5.60	0.39	
Depreciation	2.01	0.66	
Interest / Finance Cost	1.88	0.09	
Exceptional Item (Gain) / Loss	0.00	0.00	
Share of Profit and Loss	0.00	0.00	
Profit Before Tax	44.71	27.46	62.82%
Tax	8.85	7.85	
Profit After Tax	35.86	19.61	82.91%
Profit After Tax Margin (%)	23.02%	20.77%	225 bps
Basic EPS (Rs.)	24.95	16.05	55.45%

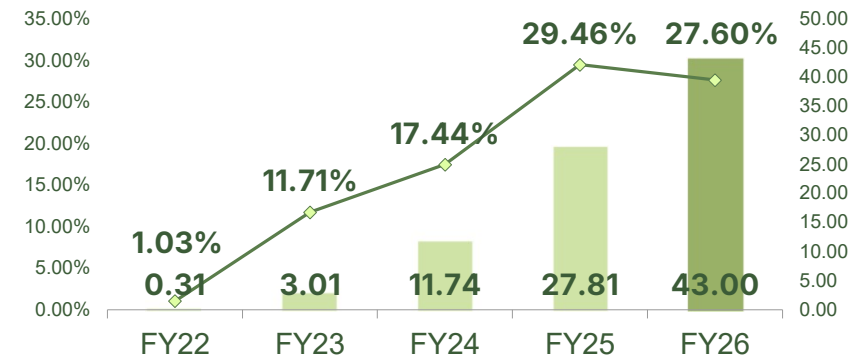
- Total Income in FY26 was Rs. 155.79 crore as against Rs. 94.40 crore in FY25, YoY growth of 65.03%. This growth was mainly driven by sustainable theme park business
- EBITDA (excluding other income) was Rs. 43.00 crore in FY26 as against Rs. 27.81 crore in FY25, YoY growth of 54.60%
- Profit After Tax at Rs. 35.86 crore in FY26 as against Rs. 19.61 crore in FY25, YoY growth of 82.91%

Consolidated Financial Highlights

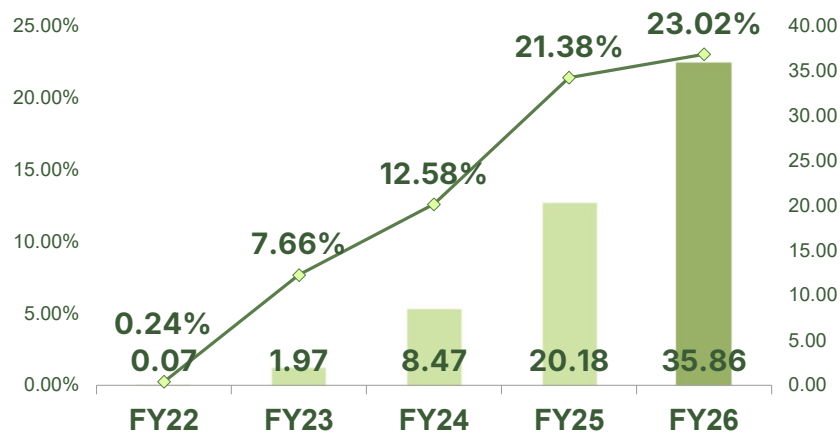
Revenue from Operations (Rs. Crore)



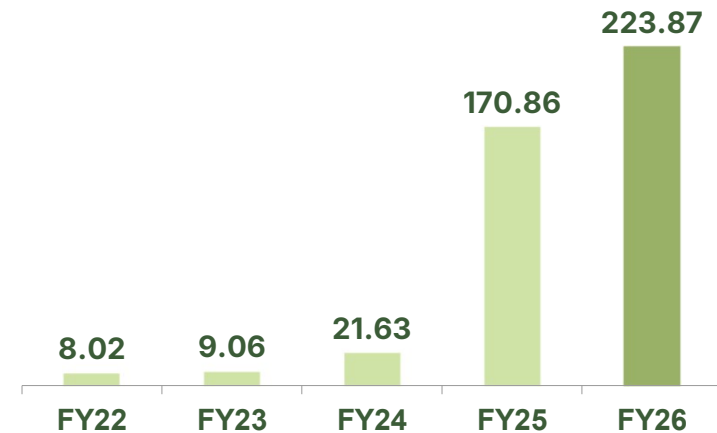
EBITDA (Rs. crore) | EBITDA Margin (%)



PAT (Rs. crore) | PAT Margin (%)

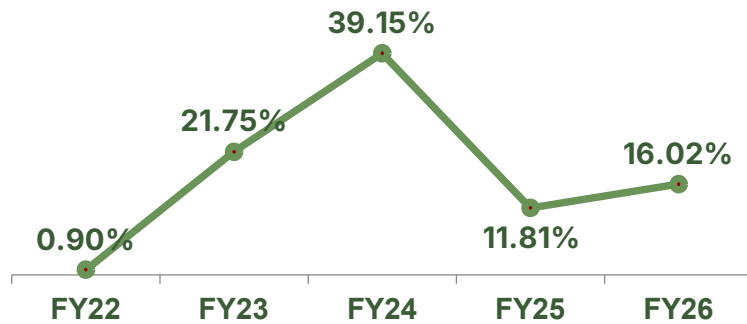


Net Worth (Rs. crore)

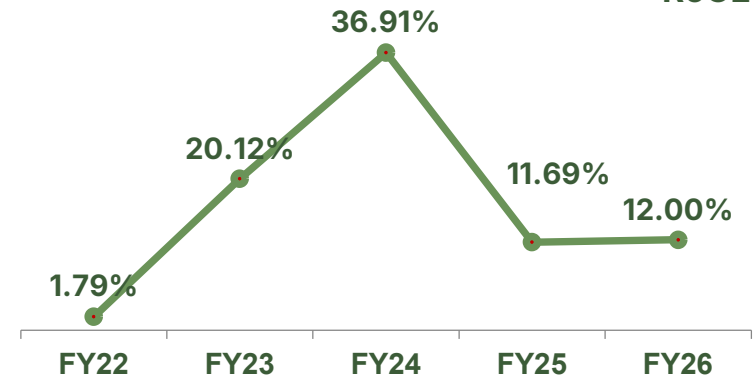


Consolidated Key Ratios

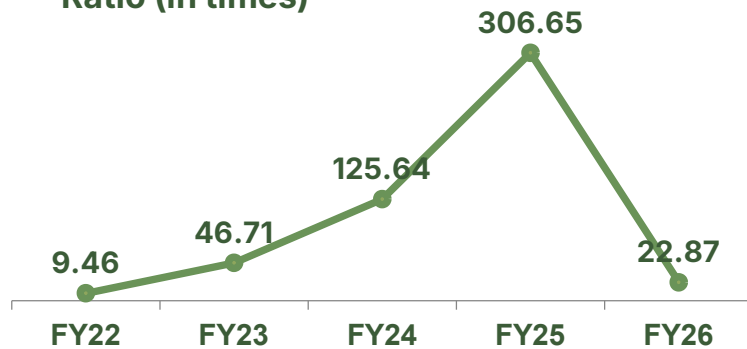
RoE(%)



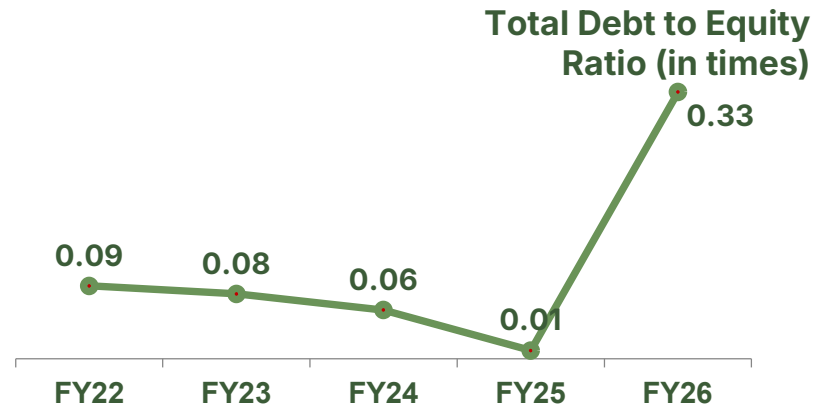
RoCE(%)



Debt Service Coverage Ratio (in times)



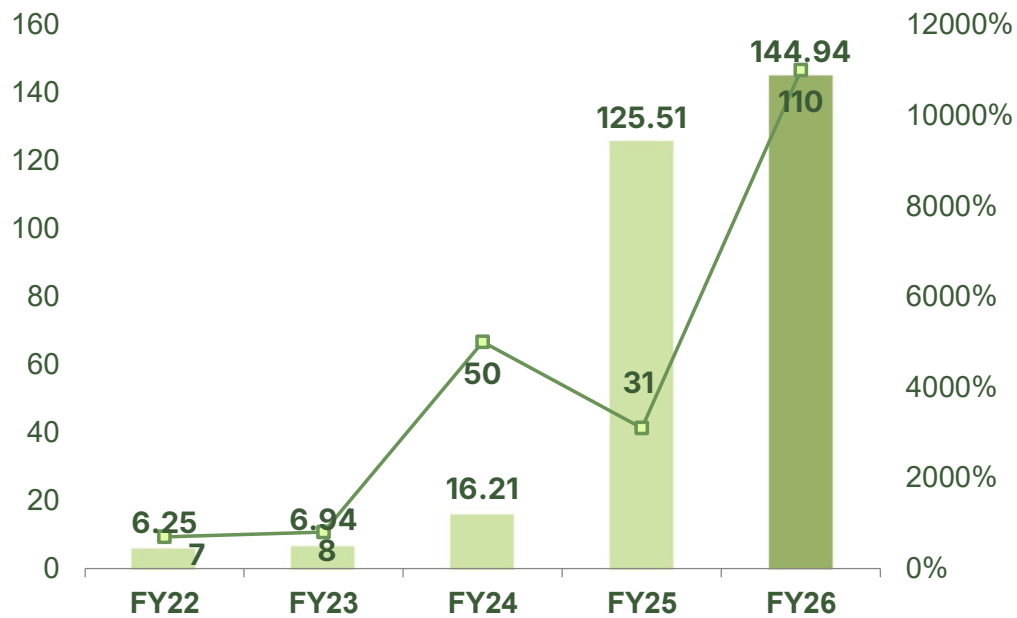
Total Debt to Equity Ratio (in times)



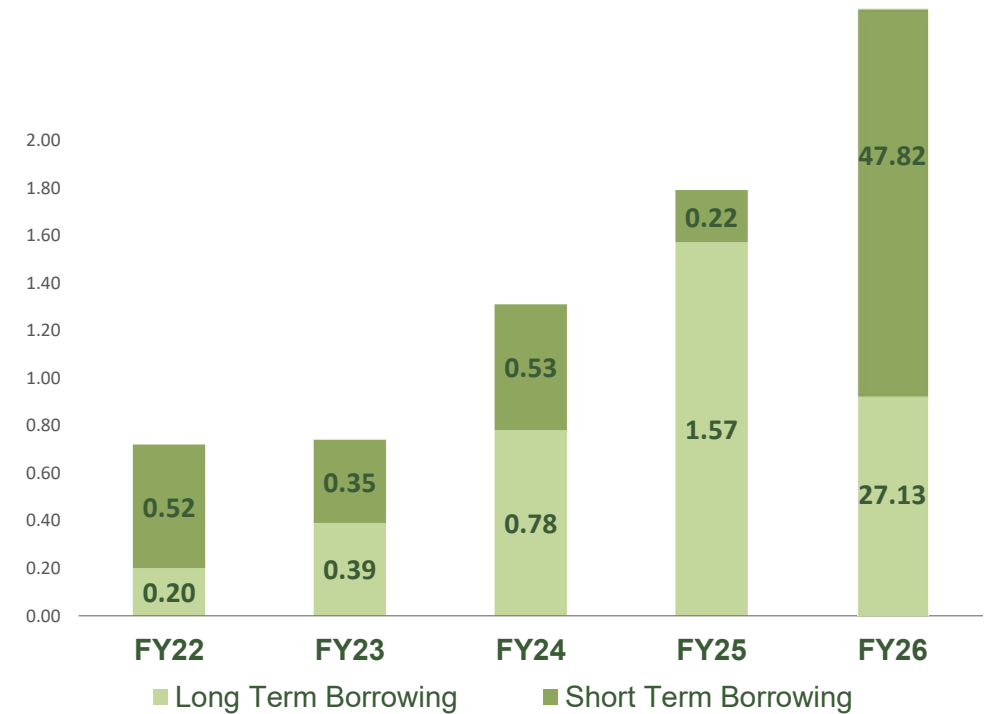
RoE = Net Profit/Net Worth | Debt Service Coverage Ratio = EBITDA/Finance Cost | RoCE = PAT/(Shareholders Fund + Total Debt) | Debt –Equity Ratio = Total Debt/Equity
 * IPO of 33,91,200 shares of Rs. 37.30 in FY2024

Working Capital & Borrowings

Working Capital (Rs. crore) – Bar Chart
Working Capital (Days) – Line Chart



Borrowing (Rs. crore)



Way Forward



Way Forward

Experiential Destination for All

- ✓ Driving Zyng Parks as the go-to destination for all segments and audiences

Opportunities for Greater Engagement

- ✓ Utilise non-ticketed area to drive consistent and repeat visits by adding sports and adventure options in pay-per-use model

Deeper Locational Penetration

- ✓ Explore more Tier 3 locations for development of experiences

Enhance Experience at Parks

- ✓ Add new age engagement and entertainment options like Projection Mapping, AR/VR options, etc., to create greater pull and stickiness

Drive Morning Engagement

- ✓ Curate adventure and health-oriented opportunities to attract newer audience segments

Human Capital

- ✓ Continue focus on building capabilities and hiring talent to meet the varied needs of the business



Company :

Z-Tech (India) Limited.

Mr. Ashish Goel
Company Secretary & Compliance Officer

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info@ztech-india.com

